

29 June, 2016

## Suzuki May 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### ■ Production

	May 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.–May 2016 (units)	Year-on-Year
Japan production	66,200	90.8%	Down for the fifteenth consecutive month	329,214	76.9%
Overseas production	180,953	99.8%	Down for the first time in three months	901,711	100.6%
Global production	247,153	97.2%	Down for the seventh consecutive month	1,230,925	92.9%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

### May 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to the decrease in countries including Thailand and China, despite increase in countries including Hungary and India.
- Global production volume decreased year-on-year owing to the decrease in production in both Japan and overseas.

### ■ Japan sales

	May 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.–May 2016 (units)	Year-on-Year
Minivehicles	38,095	84.6%	Down for the seventeenth consecutive month	232,405	91.2%
Standard and small vehicles	8,162	182.4%	Up for the ninth consecutive month	44,373	135.4%
Total	46,257	93.4%	Down for the fourth consecutive month	276,778	96.2%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

#### May 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the WagonR and the Hustler.
- Standard and small vehicle sales in Japan became the highest ever for May owing to the increase in sales of models including the all-new Ignis and Solio.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

#### ▪ Exports

	May 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-May 2016 (units)	Year-on-Year
Exports	7,358	72.7%	Down for the fourteenth consecutive month	42,453	72.7%

\*Total of exported CBU units + CKD units.

#### May 2016 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and Africa