

28 March, 2016

Suzuki February 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	February 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2016 (units)	Year-on-Year
Japan production	63,108	73.1%	Down for the twelfth consecutive month	126,766	75.4%
Overseas production	167,189	96.1%	Down for the second consecutive month	344,209	97.0%
Global production	230,297	88.5%	Down for the fourth consecutive month	470,975	90.0%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

February 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to the decrease in countries including China and India, despite increase in countries including Hungary and Thailand.
- Global production volume decreased year-on-year owing to the decrease in production in both Japan and overseas.

■ Japan sales

	February 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2016 (units)	Year-on-Year
Minivehicles	48,236	94.5%	Down for the fourteenth consecutive month	89,397	96.5%
Standard and small vehicles	8,773	122.5%	Up for the sixth consecutive month	15,454	122.8%
Total	57,009	98.0%	Down for the first time in two months	104,851	99.6%

*Minivehicle: Small-sized car unique to Japan with an overall length of less than 3.4m, an overall width of less than 1.48m, an overall height of less than 2m, and an engine displacement of less than 660cc.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

February 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the WagonR, despite increase in sales of models including the Every and the Carry.
- Standard and small vehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Solio and the launch of the all-new Ignis.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

▪ Exports

	February 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2016 (units)	Year-on-Year
Exports	8,488	64.2%	Down for the eleventh consecutive month	15,701	65.1%

*Total of exported CBU units + CKD units.

February 2016 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and Africa.