

Consolidated Financial Summary for the First Three Months Ended 30 June 2022

[Japanese GAAP]

5 August 2022

Company Name : SUZUKI MOTOR CORPORATION Listings : Tokyo Stock Exchange
 Code No. : 7269 URL : <https://www.globalsuzuki.com/>
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Date of Filing Quarterly Securities Report : 10 August 2022

Start of Payment of Cash Dividends : -

Preparation of Supplementary Explanatory Materials : Yes

Holding of Presentation Meeting on Quarterly Financial Results : Yes

(Amounts less than one million yen are rounded down)

1. Consolidated Operating Results for FY2022 first three months (1 April – 30 June 2022)

(1) Consolidated Management Results

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY 2022 first three months	1,063,358	25.8	74,512	36.8	89,793	-19.0	58,283	-31.2
FY 2021 first three months	845,350	98.8	54,467	—	110,841	666.0	84,752	—

[Note] Comprehensive income FY2022 first three months 166,724 Million Yen (190.5%)
 FY2021 first three months 57,399 Million Yen (253.7%)

	Profit per share, Basic		Profit per share, Diluted	
	Yen		Yen	
FY 2022 first three months	120.02		120.01	
FY 2021 first three months	174.54		174.52	

(2) Consolidated Financial Position

	Total assets		Net assets		Shareholders' equity ratio	
	Millions of Yen		Millions of Yen		%	
FY 2022 first quarter	4,390,088		2,407,959		45.3	
FY 2021	4,155,153		2,263,672		45.2	

[Reference] Shareholders' equity (Net assets excluding non-controlling interests and share acquisition rights):

FY2022 first quarter 1,987,148 Million Yen FY2021 1,878,227 Million Yen

2. Cash Dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen				
FY2021	-	45.00	-	46.00	91.00
FY2022	-	-	-	-	-
FY2022 (Forecast)	-	45.00	-	46.00	91.00

[Note] Revision of the latest forecasts of cash dividends announced: None

3. Forecasts for Consolidated Operating Results of FY2022 (1 April 2022 – 31 March 2023)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full Year	3,900,000	9.3	195,000	1.8	220,000	-16.3	135,000	-15.8	277.99

[Note] Revisions of the latest forecasts for consolidated operating results announced: None

*Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that accompany with a change in the scope of consolidation) : None

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

- | | |
|---|--------|
| 1) Changes in accounting principles due to the revision of the accounting standards | : Yes |
| 2) Changes in accounting principles other than 1) | : None |
| 3) Changes in accounting estimates | : None |
| 4) Retrospective restatement | : None |

(4) Number of outstanding shares (common stock)

(Shares)

- | | | | | |
|---|-----------|-------------|-----------|-------------|
| 1) Number of outstanding shares at the end of period
(including treasury shares) | FY2022 Q1 | 491,122,300 | FY2021 | 491,122,300 |
| 2) Number of treasury shares at the end of period | FY2022 Q1 | 5,500,436 | FY2021 | 5,500,056 |
| 3) Average number of outstanding shares during period
(First three months) | FY2022 Q1 | 485,622,059 | FY2021 Q1 | 485,568,347 |

*** This quarterly financial result is not required to be audited by certified public accountants or audit firm.**

* Explanation regarding the appropriate use of forecasts for operating results, other information

(Cautions For Forward-looking Statement)

The forward-looking statements are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

(Quarterly Financial Results Supplementary Explanatory Materials)

Quarterly Financial Results Supplementary Explanatory Materials will be available on our website (<https://www.globalsuzuki.com>) on 5 August 2022.

[Attachment]

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Quarterly Consolidated Financial Statements and Significant Notes

(1) Quarterly Consolidated Balance Sheets

(Amount: Millions of yen)

	FY2021 (As of 31 March 2022)	FY2022 first quarter (As of 30 June 2022)
Assets		
Current assets		
Cash and deposits	964,315	1,036,606
Notes and accounts receivable-trade	434,006	435,481
Securities	122,314	112,809
Merchandise and finished goods	214,471	214,303
Work in process	66,619	70,836
Raw materials and supplies	88,358	97,755
Other	167,924	200,900
Allowance for doubtful accounts	(6,790)	(7,094)
Total current assets	2,051,219	2,161,599
Non-current assets		
Property, plant and equipment	1,037,975	1,109,778
Intangible assets	3,396	4,184
Investments and other assets		
Investment securities	852,269	895,341
Other	210,768	219,668
Allowance for doubtful accounts	(301)	(308)
Allowance for investment loss	(174)	(174)
Total investments and other assets	1,062,563	1,114,526
Total non-current assets	2,103,934	2,228,489
Total assets	4,155,153	4,390,088
Liabilities		
Current liabilities		
Accounts payable-trade	287,724	314,830
Electronically recorded obligations-operating	14,911	16,190
Short-term borrowings	182,266	302,520
Current portion of bonds with share acquisition rights	8,560	8,560
Income taxes payable	55,155	43,927
Provision for product warranties	227,559	224,847
Other	480,340	495,475
Total current liabilities	1,256,517	1,406,352
Non-current liabilities		
Long-term borrowings	483,333	421,983
Other provisions	16,690	17,321
Retirement benefit liability	64,449	62,186
Other	70,491	74,285
Total non-current liabilities	634,963	575,777
Total liabilities	1,891,481	1,982,129

	FY2021 (As of 31 March 2022)	FY2022 first quarter (As of 30 June 2022)
Net assets		
Shareholders' equity		
Share capital	138,318	138,318
Capital surplus	143,369	143,366
Retained earnings	1,638,726	1,674,671
Treasury shares	(20,877)	(20,879)
Total shareholders' equity	1,899,536	1,935,477
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	111,078	105,290
Deferred gains or losses on hedges	88	(166)
Foreign currency translation adjustment	(112,138)	(33,157)
Remeasurements of defined benefit plans	(20,337)	(20,294)
Total accumulated other comprehensive income	(21,309)	51,671
Share acquisition rights	41	41
Non-controlling interests	385,403	420,768
Total net assets	2,263,672	2,407,959
Total liabilities and net assets	4,155,153	4,390,088

**(2) Quarterly Consolidated Statement of Income and
Quarterly Consolidated Statement of Comprehensive Income
(First Three months ended 30 June 2022)
【Quarterly Consolidated Statement of Income】**

(Amount: Millions of yen)

	FY2021 first three months (1 April – 30 June 2021)	FY2022 first three months (1 April – 30 June 2022)
Net sales	845,350	1,063,358
Cost of sales	629,178	804,649
Gross profit	216,171	258,709
Selling, general and administrative expenses	161,703	184,196
Operating profit	54,467	74,512
Non-operating income		
Interest income	53,637	10,057
Dividend income	2,000	2,363
Foreign exchange gains	—	1,441
Share of profit of entities accounted for using equity method	2,190	2,467
Other	3,717	3,777
Total non-operating income	61,546	20,106
Non-operating expenses		
Interest expenses	773	1,152
Foreign exchange losses	2,014	—
Other	2,383	3,673
Total non-operating expenses	5,172	4,825
Ordinary profit	110,841	89,793
Extraordinary income		
Gain on sale of non-current assets	18,301	390
Gain on sale of investment securities	—	0
Total extraordinary income	18,301	391
Extraordinary losses		
Loss on sale of non-current assets	302	282
Total extraordinary losses	302	282
Profit before income taxes	128,839	89,901
Income taxes	20,658	22,418
Profit	108,181	67,482
Profit attributable to non-controlling interests	23,428	9,199
Profit attributable to owners of parent	84,752	58,283

【Quarterly Consolidated Statement of Comprehensive Income】

(Amount: Millions of yen)

	FY2021 first three months (1 April – 30 June 2021)	FY2022 first three months (1 April – 30 June 2022)
Profit	108,181	67,482
Other comprehensive income		
Valuation difference on available-for-sale securities	(40,647)	(6,249)
Deferred gains or losses on hedges	165	(302)
Foreign currency translation adjustment	(11,581)	103,306
Remeasurements of defined benefit plans, net of tax	792	(244)
Share of other comprehensive income of entities accounted for using equity method	488	2,731
Total other comprehensive income	(50,781)	99,241
Comprehensive income	57,399	166,724
Comprehensive income attributable to:		
owners of parent	56,928	131,264
non-controlling interests	470	35,460

(3) Quarterly Consolidated Statement of Cash Flows

(Amount: Millions of yen)

	FY2021 first three months (1 April – 30 June 2021)	FY2022 first three months (1 April – 30 June 2022)
Cash flows from operating activities		
Profit before income taxes	128,839	89,901
Depreciation and amortization	34,322	38,286
Increase (decrease) in allowance for doubtful	36	53
Increase (decrease) in retirement benefit liability	(3,537)	(2,582)
Increase (decrease) in provision for product	(2,184)	(3,361)
Interest and dividend income	(55,638)	(12,420)
Interest expenses	773	1,152
Foreign exchange losses (gains)	(880)	(3,004)
Share of loss (profit) of entities accounted for using equity method	(2,190)	(2,467)
Loss (gain) on sale of property, plant and equipment	(17,998)	(107)
Decrease (increase) in trade receivables	63,457	9,786
Decrease (increase) in inventories	18,484	1,559
Increase (decrease) in trade payables	(59,822)	11,102
Increase (decrease) in accrued expenses	(19,172)	9,535
Other, net	(34,136)	(42,442)
Subtotal	50,353	94,990
Interest and dividends received	55,600	12,053
Interest paid	(1,332)	(1,001)
Income taxes paid	(20,218)	(32,001)
Net cash provided by (used in) operating activities	84,404	74,041
Cash flows from investing activities		
Payments into time deposits	(16,582)	(32,437)
Proceeds from withdrawal of time deposits	11,434	31,041
Purchase of securities	(194,943)	(298,710)
Proceeds from sale and redemption of securities	145,474	314,557
Purchase of property, plant and equipment	(42,672)	(73,032)
Proceeds from sales of property, plant and equipment	22,954	530
Other, net	45,607	(3,734)
Net cash provided by (used in) investing activities	(28,727)	(61,784)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(108,538)	44,221
Proceeds from long-term borrowings	242,932	58,237
Repayments of long-term borrowings	(137,461)	(46,676)
Dividends paid	(25,741)	(22,346)
Dividends paid to non-controlling interests	(0)	(155)
Other, net	(157)	(2)
Net cash provided by (used in) financing activities	(28,966)	33,277
Effect of exchange rate changes on cash and cash	(1,165)	17,929
Net increase (decrease) in cash and cash equivalents	25,544	63,463
Cash and cash equivalents at the beginning of period	924,392	857,996
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	—	(1)
Cash and cash equivalents at the end of period	949,937	921,458

(4) Notes to Quarterly Consolidated Financial Statements

(Assumption for Going Concern)

None

(Significant Changes in the Amount of Shareholders' Equity)

None

(Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements)

[Calculation of income taxes]

With respect to income taxes, the effective tax rates were reasonably estimated after applying the tax effect accounting to the profit before income taxes of the consolidated fiscal year. And income tax was calculated by multiplying the income before income taxes by this estimated effective tax rate.

(Changes in Accounting Principles)

[Application of Guidance on Accounting Standard for Calculation of Market Value]

The Company has applied the "Guidance on Accounting Standard for Calculation of Market Value" (ASBJ Guidance No. 31, 17 June 2021) from the beginning of FY2022. In accordance with the transitional treatment set forth in article 27-2 of the Guidance on Accounting Standard for Calculation of Market Value, the Company has applied the new accounting policies set forth in the Guidance on Accounting Standard for Calculation of Market Value into the future. It has no impact on the quarterly consolidated financial statements.

(Additional Information)

[Application of Treatment of Accounting and Disclosure under the Group Tax Sharing System]

From the first quarter of FY2022, the Company and certain of its domestic consolidated subsidiaries have switched from the Consolidated Taxation System to the Group Tax Sharing System. As a result, accounting and disclosure for income taxes, local income taxes, and tax effect accounting are in accordance with the "Treatment of Accounting and Disclosure under the Group Tax Sharing System" (Practical Solution Report No. 42, 12 August 2021). In accordance with Practical Solution Report No. 42, Article 32 (1), there will be no impact from the change in accounting policies in accordance with the application of Practical Solution Report No. 42.

(Segment Information)

1. Net sales and Profit of Each Reportable Segment

FY2021 first three months (1 April - 30 June 2021)

(Amount: Millions of yen)

	Reportable Segments				
	Automobile business	Motorcycle business	Marine business	Other business	Total
Net Sales	758,773	57,477	26,020	3,078	845,350
Segment Profit* ¹	41,973	4,436	6,758	1,298	54,467

FY2022 first three months (1 April - 30 June 2022)

(Amount: Millions of yen)

	Reportable Segments				
	Automobile business	Motorcycle business	Marine business	Other business	Total
Net Sales	940,038	86,267	34,313	2,738	1,063,358
Segment Profit* ¹	56,327	8,311	9,235	638	74,512

[Notes] *1. Segment profit is an operating profit in the quarterly consolidated statement of income.

2. Main products and services of each segment are as follows:

Segment	Main products and services
Automobile business	Mini vehicles, Sub-compact vehicles, Standard-sized vehicles
Motorcycle business	Motorcycles, All terrain vehicles
Marine business	Outboard motors
Other business	Motorized wheelchairs, Solar power generation, Real estate

(Reference information)

As reference information, operating results by geographical region are as follows:

[Operating Results by Geographical Region]

FY2021 first three months (1 April – 30 June 2021)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	330,988	112,456	344,473	57,431	845,350	—	845,350
2) Internal net sales or transfer among geographical regions	145,649	40,919	28,308	65	214,943	(214,943)	—
Total	476,637	153,375	372,782	57,497	1,060,293	(214,943)	845,350
Operating profit	30,062	7,250	9,192	4,789	51,295	3,172	54,467

FY2022 first three months (1 April – 30 June 2022)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	333,345	79,129	546,935	103,947	1,063,358	—	1,063,358
2) Internal net sales or transfer among geographical regions	219,603	51,151	45,789	84	316,629	(316,629)	—
Total	552,949	130,281	592,724	104,032	1,379,988	(316,629)	1,063,358
Operating profit	52,970	2,274	22,650	7,959	85,854	(11,342)	74,512

[Notes] 1. Classification of countries or regions is based on a geographical adjacency.

2. The major countries or regions belonging to classifications other than Japan:

(1) Europe Hungary, Germany, United Kingdom and France

(2) Asia India, Pakistan, Indonesia and Thailand

(3) Other United States, Australia, Mexico, Colombia and South Africa

3. Classification is counted based on the location of the Company and its consolidated subsidiaries.

(Revenue Recognition)**[Breakdown of Revenue from Contracts with Customers]**

FY2021 first three months (1 April – 30 June 2021)

(Amount: Millions of yen)

	Reportable Segments				Total
	Automobile business	Motorcycle business	Marine business	Other business	
Japan	256,588	6,060	826	3,078	266,554
Europe	115,012	8,789	7,045	—	130,847
Asia	300,897	25,501	3,179	—	329,578
Other	78,440	16,739	14,967	—	110,147
Revenue from contracts with customers	750,938	57,090	26,019	3,078	837,126
Other revenue*2	7,834	387	1	—	8,223
Net sales to external customers	758,773	57,477	26,020	3,078	845,350

FY2022 first three months (1 April – 30 June 2022)

(Amount: Millions of yen)

	Reportable Segments				Total
	Automobile business	Motorcycle business	Marine business	Other business	
Japan	250,365	6,120	873	2,738	260,097
Europe	77,857	11,392	7,234	—	96,485
Asia	481,227	39,145	2,416	—	522,788
Other	122,579	29,319	23,774	—	175,673
Revenue from contracts with customers	932,029	85,977	34,298	2,738	1,055,044
Other revenue*2	8,008	290	14	—	8,313
Net sales to external customers	940,038	86,267	34,313	2,738	1,063,358

[Notes] *1. Revenue is classified by region based on the location of the customers.

2. Other revenue include lease revenue of the lessor, etc.