<Reference for FY2017 (The 152th Fiscal Year) First Six Months> [Consolidated]

2 November 2017 SUZUKI MOTOR CORPORATION (Billions of yen)

				A (1								(Billions of yen)
FY2016 first six months April - September 2016					17 first six m - September		-	recast first s 017 - March		Previous Forecast April 2017		
			Арпі	Change	Ratio	April	Change	Ratio	Артіі 2	Change	Ratio	-March 2017
Net S	ales		1.499.0	-56.5	-3.6%	1,831.1	+332.1	+22.2%	3,600.0	+430.5	+13.6%	3,400.0
	Domesti	c Sales	496.6	-3.4	-0.7%	531.4	+34.8	+7.0%	1,080.0	+42.5	+4.1%	1,050.0
	Suzuk	i brand	454.4	+3.7	+0.8%		+26.8		980.0	+31.2	+3.3%	
	OEM s		42.2	-7.1	-14.5%		+8.0	+19.1%		+11.3	+12.7%	
	Overseas		1,002.4	-53.1	-5.0%		+297.3		2,520.0	+388.0	+18.2%	2,350.0
Operating Income			115.5	+14.4	+14.3%		+57.4	+49.7%		+33.3	+12.5%	240.0
Margi	in iary Incor	no	7.7% 121.8	+9.7	+8.7%	<u>9.4%</u> 186.9	+65.1	+53.4%	<u>8.3%</u> 320.0	+33.3	+11.6%	7.1% 255.0
Margi	-		8.1%	+ 9.7	+0.7 /0	10.2%	+05.1	+55.4 %	8.9%	+33.5	+11.0%	7.5%
		tributable to		00.0	00.10			1.00		00.0	10 50	
owners of the parent			99.9	+20.8	+26.4%	-	+4.3	+4.3%	180.0	+20.0	+12.5%	145.0
Margin			6.7%			5.7%			5.0%			4.3%
Gene	ral View		Higher earnings on lower sales			Higher earnin	ngs on higher	sales	Higher earnings on higher sales			Lower earnings on higher sales
-	Factors of	of Increase	Change in sales, m	odel mix	+75.1	Change in sales, m	nodel mix	+45.7	Change in sales, m	odel mix	+79.3	+22.3
			Cost reduction			Effect of ForEX rat		+23.4 Cost reduction			+20.0	+27.0
e e			Decrease of depre	ciation	+0.3	Cost reduction		+8.5	Effect of ForEX rate	es.	+20.0	-
ange com			Decrease of R&D e		+0.1	Decrease of depreciation		+2.2				
f chá g In				Total	+81.9		Total	+79.8		Total	+119.3	
Factors of change in Operating Income	Factors	of Dooroooc	Effect of ForEX rate	20	E0.0	Increase of war-		10 7		02000000	E0.0	10.0
acto Dper	raciors (of Decrease	Effect of ForEX rate Increase of various			Increase of various Increase of R&D estimates			Increase of various Increase of R&D ex		-50.0 -19.0	-40.0 -19.0
Fé in (merease or various	CAPEIISES	-17.3	mercase ur K&D 6	чненосо	-2.1	Increase of R&D ex Increase of depreci		-19.0	-19.0
											17.0	-17.0
				Total	-67.5	1	Total	-22.4	-	Total	-86.0	1
					Effect			Effect		(2nd half)	Effect	
Foreig	n	USD	105 Yen	-17 Yen	-3.9			+1.9	111 Yen	110 Yen	+1.4	110 Yen
Exchar	nge Rates	EUR	118 Yen	-17 Yen	-7.7			+5.7	123 Yen	120 Yen	+5.9	115 Yen
	fect on	INR	1.58 Yen	-0.33 Yen	-21.2	1.74 Yen		+11.1	1.70 Yen	1.65 Yen	+8.6	1.65 Yen
Operat	ting Income		0.80 Yen	-0.11 Yen	-1.6			+1.1	0.85 Yen	0.85 Yen	+1.2	0.85 Yen
		THB	3.00 Yen	-0.57 Yen	+2.8			-1.0		3.10 Yen	-0.7	3.10 Yen
	al Expend		95.1	+20.2		73.5			220.0	+21.2		220.0
	eciation E		76.5	-0.3		74.3	-2.2 +2.7		180.0	+16.6		180.0
R&D	Expenses		62.7	-0.1	(compared	65.4	+2.7	(compared	150.0	+18.5		150.0
Intere	Interest-Bearing Debt		639.8	+110.5	to end of previous fiscal year)	641.8	+1.9	to end of previous fiscal year)				
	Operatin	g Activities	184.3	+102.6	nocal year)	226.0	+41.7	notal year)				/
		Activities	-128.2	-3.3		-134.7	-6.5					
SWO		g Activities	99.9	+706.3		-27.9	-127.8					
Cash Flows					(compared			(compared				
Cas	Cash Bal	ance	592.6	+142.5	to end of	682.5	+68.5	to end of				
					previous fiscal year)			previous fiscal year)				
ц	Sales		1.367.7	-28.2	-2.0%	1.669.1	+301.4	+22.0%				
Segmer		ting Income	109.3	+14.8			+53.1					/
S			8.0%	-		9.7%						/
by	Sales		96.6	-26.7	-21.7%		+27.8	+28.8%				/
Operating results by		ting Income	-0.7	+0.5	-	3.7	+4.4	-	1		/	
ş res	≥ Margi		(-)			3.0%					/	
βtinξ	Sales		34.7	-1.6	-4.4%	37.6	+2.9				/	
perč		ting Income	6.9	-0.9	-12.0%		-0.1	-1.4%			/	
		n	19.7%			17.9%					/	
gior	E Sales	the at the s	879.2	+12.9				+10.8%			/	
: Re		ting Income	39.5	-3.8	-8.7%		+35.2	+89.1%			/	
ohic	Margi	1	4.5%	. 1 / 0	. F 00/	7.7% 310.3	. 01 5	.11 00/			/	
Operating results by Geographic Region	Sales Opera Margi	ting Income	278.8 7.2	+14.2	+5.3% +201.9%		+31.5 +1.9	+11.3% +27.6%		/		
Geo	Margi	•	2.6%	+4.0	·201.3%	2.9%	+1.9	127.0%				
λq	Sales		701.3	-40.4	-5.5%		+232.5	+33.2%		/		
ults	- S Onera	ting Income	59.8	+4.8			+30.8			/		
rest	A Margi	n	8.5%	0	5.770	9.7%	00.0	01.070		/		
ing			64.2	-13.0	-16.9%		+14.4	+22.4%	1	/		
erat		ting Income	1.3	+0.2	+22.7%		+0.8			/		
Ор	5 Margi		2.1%			2.7%				/		
Number of Consolidated Subsidiaries		136	±0	(compared to end of previous fiscal year)	136	±0	(compared to end of previous fiscal year)		/			
Number of Affiliates with application of equity method		33	±0	(compared to end of previous fiscal year)	33	+1	(compared to end of previous fiscal year)					
Number of Employees		62,932	+1,331	(compared to end of previous fiscal year)	65,056	+2,064	(compared to end of previous fiscal year)					
	o: Autom		: Motorcycle									

* Auto: Automobile Moto: Motorcycle Others: Marine and Power products, etc.

<Reference for FY2017 (The 152th Fiscal Year) First Six Months> [Units (Production & Sales)]

2 November 2017 SUZUKI MOTOR CORPORATION

P232 The 2x 200% P232 The 2x 200% <th< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>502</th><th></th><th>CORPORATION</th></th<>												502		CORPORATION	
Byte neutron (bpt: 322-310) (bpt: 323-310) (bpt: 323-310) (bpt: 323-310) (bpt: 323-310) (bpt: 323-310) (bpt: 323-310) (bpt: 323-310) <th c<="" td=""><td></td><td></td><td>FY2016 first</td><td></td><td></td><td>FY201</td><td>7 first six m</td><td>onths</td><td></td><td></td><td>FY2017</td><td>full-vear fo</td><td></td><td>housand units) Revised units</td></th>	<td></td> <td></td> <td>FY2016 first</td> <td></td> <td></td> <td>FY201</td> <td>7 first six m</td> <td>onths</td> <td></td> <td></td> <td>FY2017</td> <td>full-vear fo</td> <td></td> <td>housand units) Revised units</td>			FY2016 first			FY201	7 first six m	onths			FY2017	full-vear fo		housand units) Revised units
org Description 21 1.2 23.0 *.6 +.1.3 26.3 *.1.1 +.5.8 55 1.1 +.5.8 55 1.1 +.5.8 55 1.1 +.5.8 55 1.1 +.5.8 55 1.1 +.5.8 1.13 4.6 -4 4.7.8 1.13 <th1.13< th=""> <th1.13< th=""> 1.13<td></td><td></td><td></td><td>(AprJun.</td><td>(July -</td><td></td><td></td><td></td><td>- September</td><td>2017)</td><td></td><td>-</td><td></td><td>from previous</td></th1.13<></th1.13<>				(AprJun.	(July -				- September	2017)		-		from previous	
orgen 51 25 21 -3 -11.28 4.6 -4 -8.38 10.4 11 -10.64 +6.518 13port 59 4.6 57.478 5.5 10.3 -44 -70.68 207 +5.5 111 -118 +16.4 +11.4 +10.4			(AprSep. 2016)	2017)					Change	Ratio				forecast	
standard-cared vehicles b1 25 24		Mini vehicles	251	132	130	+6	+4.4%	263	+11	+4.5%	551	+19	+3.7%		
Sign: 5.9 4.9 5.4 -20 -72.8% 103 -4.6 -72.8% 203 -4.6 -52.8% 0.00 0.00 4.6 2.23 2.33 1.28 113.78 4.66 4.64 4.84.89 973 1.10 1.18 1.11 1.16 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 1.11 <t< td=""><td></td><td></td><td>51</td><td>25</td><td>21</td><td>-3</td><td>-11.2%</td><td>46</td><td>-4</td><td>-8.3%</td><td>104</td><td>+1</td><td>+0.9%</td><td></td></t<>			51	25	21	-3	-11.2%	46	-4	-8.3%	104	+1	+0.9%		
Set Image: constraint of the set of t		Export	59	49	54	+20	+57.6%	103	+44	+74.8%	207	+64	+45.1%	-7	
org 400 2/3 <td></td> <td>OEM</td> <td></td> <td></td> <td></td> <td>+5</td> <td>+24.7%</td> <td>53</td> <td>+9</td> <td>+19.5%</td> <td></td> <td>+18</td> <td>+18.8%</td> <td></td>		OEM				+5	+24.7%	53	+9	+19.5%		+18	+18.8%		
egg Egg Constraint State of the second s			406	233	233	+28	+13.7%	466	+60	+14.8%	973	+102	+11.8%	-7	
Europe 109 4.9 4.2 -1.2 -2.2 2.8 91 -1.9 -1.7.28 173 -1.0 -1.4.5.% + Indonesia 58 2.7 26 -11 3.58 53 -4 -7.7.8			392	229	229	+30	+14.9%	457	+65	+16.6%	956	+110	+13.0%		
endomesia 58 27 26 11 32.05 23 4 7.78 India 756 403 466 +33.33 869 +113 +15.05 +11.05 +12.		Europe				-12	-22.2%		-19	-17.2%		-30	-14.9%	+12	
Set Uniform Initialized (1) 129 (1) 16 (1) 12 (1) 13 (1) 12 (1) 13 (1) 12 (1) 13 (1) 13 (1) 13 (1) 13 (1) 13 (1) 13 (1) 13 (1) 14 (1) 13 (1) 14 (1) 13 (1) 14 (1) 13 (1) 14 (1) 13 (1) 14 (1) 13 (1) 13 (1) 14 (1) 13 (1) 14 (1) 14 (1) 14 (1) 14 (1)		China	59	27	19	-9	-33.2%	45	-14	-23.4%			/	/	
Signal India 756 402 466 155 113.35 869 111 150.82 Others 53 26 37 10 26.66 33.31 110.8 2.178 1.151 4.83. Others 1 0 1 0 10.01 1.00 110.8 2.178 1.151 48.8 4.175 4.83.8 Others 1.01 4.07 28.83 7.09 29.35 1.617 1.42 4.80.8 4.16.8 4.16.8 4.16.8 4.16.8 4.15.8 5.15 5.15 5.15 5.15 5.16 4.16 1.05 -2.2 1.16.8 1.15 7.16 4.83.8 4.16.8 1.05 -2.2 1.10.8 1.17.8 1.78<		Indonesia	58	27	26	+1	+3.6%	53	-4	-7.7%					
Support Unders 53 26 37 +10 +34.65 63 +10 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +12.7 +14.8 +22.7 +12.7		Thailand	29	16	13	-2	-13.5%	29	-0	-0.5%					
Basis 995 64.99 560 ++64 ++0.7% 1.066 +10.07% 1.066 +10.07% 1.066 +10.07% 1.066 +10.07% 1.076 +11.51 +87 +8.18 -1 +1 +15.13% Events 1.170 7.32 1.17 +10 1.170 7.32 1.17 +10 1.170 7.33 1.17 +10 7.33 2.349 +1.61 +1.5% Production Iotal 1.0470 7.82 8.32 +70 +9.23 1.617 +1.07 1.336 +10 +1.5% 1.55 -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.6% -1.1 -1.0		India	756	403	466	+55	+13.3%	869	+113	+15.0%					
Basis 995 64.99 560 ++64 ++0.7% 1.066 +10.07% 1.066 +10.07% 1.066 +10.07% 1.066 +10.07% 1.076 +11.51 +87 +8.18 -1 +1 +15.13% Events 1.170 7.32 1.17 +10 1.170 7.32 1.17 +10 1.170 7.33 1.17 +10 7.33 2.349 +1.61 +1.5% Production Iotal 1.0470 7.82 8.32 +70 +9.23 1.617 +1.07 1.336 +10 +1.5% 1.55 -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.5% -1.6% -1.1 -1.0		Others		26	37	+10	+34.6%	63	+10						
Operation 124 124 124 124 124 126 120 121 120 121 120 1	es	Asia		499	560	+54	+10.7%	1.060	+105		2.174	+175	+8.8%	+35	
Operation 124 124 124 124 124 126 120 121 120 121 120 1	bil	Others		0		+0	+101.1%		+0	+38.6%		+1	+51.3%		
Operation 124 124 124 124 124 126 120 121 120 121 120 1	Ĕ	Overseas production	1.065	549		+42	+7.6%	1.151	+87	+8.1%		+146	+6.6%	+47	
Operation 124 124 124 124 124 126 120 121 120 121 120 1	uto	Production Total	,											+40	
Sub-compact and sub-compact and pomestic sales 53 27 26 -0 -0.2% 54 +1 +1.6% 105 -2 -1.6% Domestic sales 299 160 160 +5 +6.2% 320 +21 +7.2% 645 +6 +1.0% Domestic sales 299 160 160 +9 +6.2% 320 +21 +7.2% 645 +6 +1.0% Indina 72 29 24 +11 +37.5% 119 -62.9% (Southern) Top and the same same same same same same same sam	₹-	1.1													
Saltadi - 3220 within 05 - <td></td> <td>Sub-compact and</td> <td></td>		Sub-compact and													
Europe 116 70 69 +11 +19.7% 139 +22 +19.7% 270 +25 +10.4% Indonesia 42 26 29 +4 +19.7% 53 -19.7% 270 +25 +10.4% Europe Indonesia 42 26 29 +40.2% 55 +12 +29.1% Full-vear sales in India are in						+9	+6.2%	320	+21	+7.2%		+6	+1.0%		
Operation 1 2.29 2.4 -11 3.20% 53 -19 -26.9% (Supplement) (Supplement) Indonesia 4.2 2.6 2.9 +9 +49.2% 55 -11 -26.9% (Supplement) (Indonesia) Idla -26.9% (Supplement) (Indonesia) Idla -26.9% (Supplement) (Indonesia) 11 -5 7 +12.2% 12 +1 +5.5% (Supplement) (Indonesia) 10 -7.5% + (Indonesia) 10 +70 555 +83 +17.3% 10.35 +126 +13.8% 2.010 +1.00 +7.5% + - 177 +12 +7.6% + -00 +7.5% + - 177 +12.6% 3.107 +12.6% 3.107 +12.6% 3.107 +12.6% 3.107 +12.6% 3.107 +12.6% 3.107 +12.6% 3.107 +12.6% -7.1% Espected to increase to 10% Figures also Figures also Figures also F														+3	
Endomesia 42 26 29 +9 +49.2% 55 +12 +23.5% Full-way safes in India are that as each support to the second				-							-				
Vert Image:											1	,	are		
India 705 368 4.57 +74 +19.4% 826 +120 +17.1% compared to previous fiscal year sommer to previous fiscal year some fiscal year some to previous fiscal year some fiscal yea											-			India are expected	
Vertex 78 42 48 +10 +25.5% 89 +11 +14.4% >>>>>>>>>>>>>>>>>>>>>>>>>>>>											1 .			to increase by 8% compared to	
Asia 999 470 565 +83 +17.3% 1.035 +126 +13.8% 2.010 +140 +7.5% + Others 81 41 45 +77 +16.9% 87 +6 +7.9% 177 +12 +7.6% +7.6% Overseas sales 1.106 581 680 +101 +17.5% 1.261 +155 +10.9% 2.67 +7.8% + OEM Sales (Not included in figures above: 45 26 27 +5 +24.6% 53 +9 +19.3% Domestic 19 12 8 -3 -24.6% 20 +1 +7.7% 36 -3 -7.1% Export 42 25 25 +3 +1.0% 70 +10 +16.5% 119 +17 +16.6% Domestic (production (including AlVs) 60 37 33 +0 +5.9% 6 -2 +10.5% 12 +4 +48.9% 46 +10.5% <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>compared t</td><td></td><td>liscal year</td><td>previous fiscal year</td></t<>											compared t		liscal year	previous fiscal year	
Others 81 41 45 +7 +16.9% 87 +6 +7.9% 177 +12 +7.6% Overseas sales 1,106 581 680 +101 +17.5% 1,261 +155 +16.0% 2,457 +178 +7.6% + +7.8% + OEM Sales (Not Included In figures above. 45 26 27 +5 +24.6% 53 +9 +19.3% OEM Sales (Not Included In figures above. 42 25 25 +3 +13.9% 50 +9 +20.5% 119 +17 +16.6% Domestic production (ncluding ATVs) 60 37 33 +0 +69% 6 +2 +45.6% 12 +4 +48.9% (Including ATVs) 60 37 33 +10 +11.8% 21 +4 +48.9% +4 +48.9% +4 +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% +10.1% <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>2.010</td><td>.140</td><td>.7 50/</td><td>+27</td></t<>											2.010	.140	.7 50/	+27	
Overseas sales 1,106 581 680 +101 +17.5% 1,261 +155 +14.0% 2,457 +178 +7.8% + OEM Sales (total colded in figures above; 45 26 27 +5 +24.6% 53 +9 +19.3% + +16.4% +10.4% +10.4% +10.4% +10.4% +10.4% +10.4% +10.4% +10.4% +10.4% +10.3% +10.3% +10.3% +10.4% +10.4% +10.4% +10.4% +10.4% +10.3% +10.4%				-											
Sales Total 14.05 741 840 +111 +152.% 1,581 +176 +126.% 3,102 +184 +6.3% + OEM Sales (Not included in figures above) 45 26 27 +5 +24.6% 53 +9 +19.3% + Domestic 19 12 8 -3 -24.6% 50 +1 +7.7% 36 -3 -7.1% Domestic production 60 37 33 +0 +1.0% 70 +10 +16.5% 155 +14 +10.1% (Including ATVS) 60 37 33 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% North America 3 1 1 -1 -36.6% 2 -1 -32.8% 4 -0 -94.% India 171 113 146 +57 +66.45% 260 +89 +52.2% 1320 +158 +13.6% +1 Others			-		-				-					+1	
OEM Sales (Not included in figures above) 45 26 27 +5 +24.6% 53 +9 +19.3% Export 640 19 12 8 -3 -24.6% 20 +1 +7.7% 36 -3 -7.1% Export 642 25 25 +3 +10.9% 50 +9 +20.5% 119 +17 +16.6% Domestic production 60 37 33 +0 +1.0% 70 +10 +16.5% 155 +14 +10.1% (Including ATVs) 60 37 33 +0 +1.0% 70 +10 +16.5% 155 +14 +10.1% (Including ATVs) 4 3 3 +0 +5.9% 6 +2 +45.4% 12 +4 +48.9% +4 +4 +45.9% +4 -9 -9.4% China 221 123 129 +31 +31.1% 251 +30 +13.6% +1 -3.22														+31 +31	
Export 42 25 25 +3 +13.9% 50 +9 +20.5% 119 +17 +16.6% Domestic production (Including ATVs) 60 37 33 +0 +1.0% 70 +10 +16.5% 155 +14 +10.1% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (Attriant America 3 1 1 -1 -36.6% 20 +89 +52.2% +11.0% +15.6% <td>OEM</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td>+104</td> <td>+0.3%</td> <td>+31</td>	OEM										,	+104	+0.3%	+31	
Export 42 25 25 +3 +13.9% 50 +9 +20.5% 119 +17 +16.6% Domestic production (Including ATVs) 60 37 33 +0 +1.0% 70 +10 +16.5% 155 +14 +10.1% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (ATVs only) 4 3 3 +0 +6.9% 6 +2 +45.4% 12 +4 +48.9% (Attriant America 3 1 1 -1 -36.6% 20 +89 +52.2% +11.0% +15.6% <td></td> <td>Demostic</td> <td>10</td> <td>10</td> <td></td> <td></td> <td>01.00</td> <td></td> <td></td> <td></td> <td>0.0</td> <td>0</td> <td>7.40</td> <td></td>		Demostic	10	10			01.00				0.0	0	7.40		
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$(Including ATVs) \qquad 6/1 3/8 419 +82 +24.3\% /9/ +126 +18.8\% 1,515 +148 +10.8\% +$			640	359	403	+82	+23.b%	162	+121	+10.9%	1,453	+14/	+11.3%	+101	
			671	378	419	+82	+24.3%	797	+126	+18.8%	1,515	+148	+10.8%	+96	
		(ATVs only)	9	4	4	+0	+0.2%	9	-0	-2.2%	19	+1	+5.0%	+]	

<Reference for FY2017 (The 152th Fiscal Year) First Six months> [Breakdown of Consolidated Net Sales]

2 November 2017 SUZUKI MOTOR CORPORATION

(Unit : Thousand)
(Amount: Billions of yen)

			st six months	FY2017 firs	st six months	1	(Amount: Billions of yen) Change					
		April - September 2016			tember 2017	U	nit	Amount				
	-	Unit	Amount	Unit	Amount	Change	Ratio	Change	Ratio			
	Japan	335	478.4	361	511.9	+25	+7.5%	+33.5	+7.0%			
Automobile	Overseas	1,058	889.3	1,235	1,157.2	+177	+16.8%	+267.9	+30.1%			
	Europe	115	177.6	137	223.5	+22	+19.3%	+45.9	+25.9%			
	North America	-	1.2	-	0.8	-	-	-0.4	-35.5%			
	Asia	846	603.4	996	815.0	+150	+17.8%	+211.6	+35.1%			
A	(Of which India)	(705)	(461.5)	(826)	(621.3)	(+120)	(+17.1%)	(+159.8)	(+34.6%)			
	Other areas	97	107.1	102	117.9	+5	+5.0%	+10.8	+10.0%			
	Total	1,393	1,367.7	1,596	1,669.1	+203	+14.5%	+301.4	+22.0%			
	Japan	31	10.3	34	11.8	+2	+6.9%	+1.5	+13.8%			
	Overseas	468	86.3	588	112.6	+120	+25.7%	+26.3	+30.6%			
cle	Europe	25	19.5	23	24.0	-2	-7.6%	+4.5	+23.0%			
Motorcycle	North America	11	10.2	16	15.6	+5	+43.6%	+5.4	+53.2%			
Mot	Asia	355	40.7	474	55.7	+120	+33.8%	+15.0	+37.0%			
	Other areas	78	15.9	76	17.3	-2	-2.8%	+1.4	+9.2%			
	Total	499	96.6	622	124.4	+123	+24.5%	+27.8	+28.8%			
tc.	Japan		7.9		7.7			-0.2	-1.7%			
Marine & Power products, etc.	Overseas		26.8		29.9			+3.1	+11.3%			
roduc	Europe		6.7		8.6			+1.9	+28.0%			
ver p	North America		13.4		13.7			+0.3	+2.4%			
& Pov	Asia		2.5		2.9			+0.4	+16.8%			
Irine	Other areas		4.2		4.7			+0.5	+10.0%			
Ma	Total		34.7		37.6			+2.9	+8.4%			
	Japan		496.6		531.4			+34.8	+7.0%			
	Overseas		1,002.4		1,299.7			+297.3	+29.7%			
	Europe		203.8		256.1			+52.3	+25.7%			
Total	North America		24.8		30.1			+5.3	+21.3%			
	Asia		646.6		873.6			+227.0	+35.1%			
	Other areas		127.2		139.9			+12.7	+9.9%			
L	Total		1,499.0		1,831.1			+332.1	+22.2%			

*1. [Consolidated], [Units (Production & Sales)], [Breakdown of Consolidated Net Sales]

 \cdot "Change" and "Ratio" are the amounts compared to the same period of previous year.

*2. [Units (Production & Sales)]

• Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories(excluding CKD from Japan).

•"Sales" means retail sales of SUZUKI brand vehicles (some are wholesale sales) , Including license-built vehicles in part.

• FY2017 is included preliminary figures.

*3. [Breakdown of Consolidated Net Sales]

• Units are wholesale sales based on consolidated net sales.

· Classification is based on the location of external customers.

North America...United States and Canada, Automobile in North America...Sales of parts and accessories, etc.

*4. [Consolidated], [Units (Production & Sales)]

• The forecasts are based on currently available information and assumptions, contain risks and uncertainty, which do not constitute guarantees of future achievement.

 $\boldsymbol{\cdot}$ Please note that the future results may greatly vary by the changes of various factors.

• Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).