<Reference for FY2014 (The 149th Fiscal Year) > [Consolidated]

11 May 2015 SUZUKI MOTOR CORPORATION

(Billions of yen)

											(Bill	ions of yen)
			FY2013			FY2014			FY2015 Forecast			
				April 2	2013- March		April :	2014- March		April 2	015 - March	
					Change	Ratio		Change	Ratio		Change	Ratio
Net S				2,938.3	+360.0	+14.0%	3,015.5	+77.2		3,100.0	+84.5	+2.8%
	סע	mestic Sales	1	1,132.7	+91.8	+8.8%	1,094.6	-38.1		950.0	-144.6	-13.2%
		Suzuki branc OEM sales	J	1,007.5 125.2	+139.5	+16.1%	964.0 130.6	-43.5 +5.4	-4.3% +4.2%	860.0 90.0	-104.0 -40.6	-10.8% -31.1%
	Ωv	erseas Sales		1,805.6	+268.2	+17.4%		+115.3		2,150.0	+229.1	+11.9%
Opera				187.7	+43.1	+29.9%	1	-8.3	-4.4%	190.0	+10.6	+5.9%
margi	Operating Income		6.4%			6.0%			6.1%			
Ordinary Income			197.8	+42.2	+27.2%	194.3	-3.5	-1.8%	200.0	+5.7	+2.9%	
margin			6.7%			6.4%			6.5%			
Net Income			107.5	+27.1	+33.7%		-10.6	-9.9%	110.0	+13.1	+13.6%	
margin			3.7%			3.2%			3.5%			
General View			Increased sales for 2 consecutive periods Increased income for 5 consecutive periods Highest ever income and margin			Lower earnings	on higher sale:	s	Higher earnings on higher sales			
	Fac	ctors of Incre	ase	Effect of ForEX r			Cost reduction		+27.2	Cost reduction		+29.0
(I)			Change in sales,	, model mix		Effect of ForEX			Change in sales		+15.6	
nge ome							Decrease of R&D expenses +1.2			Decrease of var		+5.0
Factors of change n Operating Income	Factors of Decrease				Total	+127.3	Total +50.6			Total +49.6		
s of ting				Increase of vario	niis expenses	-520	Increase of var	ious exnenses	-23.6	Increase of den	-26.0	
tors	ı a(ctors or Decit	-us c	Increase of depi	•	-52.9 -23.5			-23.6 -18.1			-26.0 -9.0
Factors of change in Operating Income				Increase of R&D		-23.5 -7.8			-17.2	Increase of R&D		-4.0
.=						7.0		-	11.2			7.0
				-	Total	-84.2		Total	-58.9	-	Total	-39.0
						(Effect of			(Effect of			(Effect of
Foreig	on F	Exchange	USD	100Yen	+17Yen	ForEX rates) +7.2	110Yen	+10Yen	ForEX rates) +3.4	115Yen	+5Yen	ForEX rates) +2.0
Rates	_	Exchange	EUR	134Yen	+27Yen	+20.1	139Yen	+5Yen		125Yen	-14Yen	-9.8
			INR	1.68Yen	+0.14Yen	+9.2	1.81Yen	+0.13Yen		1.85Yen	+0.04Yen	+3.5
			100 IDR	0.93Yen	+0.05Yen	+2.4	0.91Yen	-0.02Yen		0.90Yen	-0.01Yen	-0.3
			THB	3.18Yen	+0.56Yen	+4.2	3.38Yen	+0.20Yen	+0.1	3.50Yen	+0.12Yen	-0.7
Capita	al E	xpenditures		213.6	+44.3		194.5	-19.1		180.0	-14.5	
		tion Expense	S	117.2	+23.5		134.4	+17.2		160.0	+25.6	
		enses		127.1	+7.8		125.9	-1.2		130.0	+4.1	
	_	bearing debt		445.3	+17.8		554.7	+109.4				/
Cash Flows	_	erating Activi		322.9	+132.8		255.0	-67.9				/
hΠ	Investing Activit Financing Activit			-286.6 2.8	+36.4		-120.9 84.5	+165.7 +81.7				/
Casl		sh Balance	ues	710.6	+49.5		932.3	+221.7				/
	Cu.	Sales		266.6	+36.3	+15.8%	250.5	-16.1	-6.0%			/
iness	1/0	Operating In	come	0.1	+12.0	-	-0.7					/
Busi	2	margin		0.0%			-					/
by		Sales		2,615.7	+317.9	+13.8%	2,702.0	+86.3	+3.3%			/
sults	A/M	Operating In	come	179.3	+28.7	+19.0%		-7.5				/
; res	1	margin		6.9%			6.4%				/	<i>'</i>
Operating results by Busir	_	Sales		56.0	+5.8	+11.6%	63.0	+7.0	+12.5%		/	
per	M/P	Operating In	come	8.3	+2.4	+41.5%		-0.0	-0.9%		/	
		margin		14.9%			13.1%				/	
eas	Ę	Sales		1,701.7	+149.6			+63.3			/	
l Ar	Japan	Operating In	come	134.5	+32.0	+31.2%		-43.8	-32.6%		/	
ica		margin		7.9%			5.1%				/	
rapŀ	be	Sales		376.5	+118.2	+45.8%		+59.6			/	
eog	Europe	Operating In	come	4.2	+5.3	-	5.1	+0.9	+23.2%		/	
Ŋ.	Ш	margin		1.1%	401 :	40.00	1.2%	400.0	44.40		/	
ts b	Asia	Sales	oomo	1,175.4	+194.4	+19.8%		+130.8		/	•	
Inse	As		come	59.4 5.1%	+21.3	+56.1%	81.6 6.2%	+22.2	+37.3%	/		
ig re		margin Sales		5.1% 151.0	-18.1	-10.7%		+8.2	+5.4%	/		
atin	ers	Operating In	come	0.2	-18.1			+8.2		/		
Operating results by Geographical Areas	Others	margin	COIIIC	0.2%	-2.9	-92.1%	1.6%	+2.4	+303.2%	/		
										/		
Number of Consolidated Subsidiaries			133	-2		133	±0		/			
Number of Affiliates with			37	±0		35	-2		/			
application of equity method					-			/				
Number of Employees		57,749	+1,801		57,409	-340		V				

^{*} M/C: Motorcycle A/M: Automobile M/P: Marine and Power products, etc.

<Reference for FY2014 (The 149th Fiscal Year) > [Units (Production & Sales)]

11 May 2015 SUZUKI MOTOR CORPORATION

											(Thou	cand unital
		FY2013				FY2014				FY201	full-year fo	sand units) recast
		(Apr.2013-	(AprDec.	(Janu	ary - March		(April 2	014 - March	2015)	(April 2	015 - March	2016)
		Mar. 2014)	2014)		Change	Ratio		Change	Ratio		Change	Ratio
	Domestic	53	40	9	-5	-32.8%	49	-4	-7.6%	47	-2	-4.7%
	Export	127	77	28	-4	-13.7%	105	-22	-17.6%	96	-9	-8.2%
	Domestic production	180	117	37	-9	-19.5%	154	-26	-14.7%	143	-11	-7.1%
	(Including ATVs)				<u> </u>			20				
	(ATVs only)	12	9	3	+0	+3.0%	12	-0	-3.6%	11	-1	-8.4%
	North America	5	4	1	-1	-41.5%	5	-0	-4.3%	6	+1	+14.9%
	China	716	520	147	-10	-6.3%	667	-50	-7.0%			/
	Indonesia	381	210	24	-46	-66.0%	234	-147	-38.6%			
	India	362	284	98	+14	+16.3%	382	+21	+5.7%			
	Others	285	197	74	+10	+14.8%	271	-13	-4.7%			
Š	Asia	1,744	1,212	343	-33	-8.7%	1,554	-190	-10.9%	1,670	+116	+7.4%
2	Others	103	60	25	+4	+18.2%	85	-18	-17.1%	84	-1	-1.6%
and ATVs>	Overseas production	1.050	1 070	200	20	7 / 0/	1 () [207	11.00/	1 700	. 115	. 7.00/
an	(Including ATVs)	1,852	1,276	368	-29	-7.4%	1,645	-207	-11.2%	1,760	+115	+7.0%
les	(ATVs only)	9	7	1	-1	-36.6%	8	-1	-7.0%	9	+1	+7.2%
<motorcycles< td=""><td>Production Total</td><td>2.022</td><td>1 202</td><td>1.00</td><td>-38</td><td>0.70/</td><td>1 700</td><td>227</td><td>-11.5%</td><td>1 000</td><td>. 10/</td><td>. F 00/</td></motorcycles<>	Production Total	2.022	1 202	1.00	-38	0.70/	1 700	227	-11.5%	1 000	. 10/	. F 00/
tor	(Including ATVs)	2,033	1,393	406	-38	-8.7%	1,799	-234	-11.5%	1,903	+104	+5.8%
ΜO	(ATVs only)	21	16	4	-0	-10.8%	20	-1	-5.0%	20	-0	-2.0%
⊽	Domestic sales	74	52	14	-4	-23.6%	67	-7	-9.5%	70	+3	+4.7%
	Europe	48	34	11	+0	+0.9%	45	-3	-5.3%	49	+4	+8.8%
	North America	41	31	11	+2	+19.0%	43	+2	+3.9%	48	+5	+12.1%
	China	620	425	139	-25	-15.1%	564	-56	-9.0%			
	Indonesia	380	192	31	-52	-62.2%	223	-156	-41.2%			
	India	356	257	83	+3	+3.6%	341	-16	-4.4%			
	Others	282	200	69	-0	-0.7%	269	-13	-4.6%			
					-					1 575	. 170	. 10 70/
	Asia	1,638	1,075	322	-74	-18.6%	1,397	-241	-14.7%	1,575	+178	+12.7%
	Others	222	155	56	+10	+21.0%	211	-11	-4.8%	220	+9	+4.3%
	Overseas sales	1,948	1,294	402	-62	-13.4%	1,696	-252	-13.0%	1,892	+196	+11.6%
	Sales Total	2,022	1,347	416	-67	-13.8%	1,763	-259	-12.8%	1,962	+199	+11.3%
	(Including ATVs)											
	(ATVs only)	22	17	5	-0		าา	-0	-1.7%	21		-3.3%
	(ATV3 OTHY)	22	17	<u> </u>	-0	-2.4%	22	-0	-1.7 /0	21	-1	3.3 %
	(ATV3 OTHY)	-	17	J	-0		22	-0	-1.7 /0			
	(Alvo olly)	FY2013 (Apr.2013-	(AprDec.		ary - March	FY2014		2014 - March		FY201	5 full-year fo 015 - March	recast
		FY2013 (Apr.2013- Mar. 2014)	(AprDec. 2014)	(Janu	ary - March Change	FY2014 2015) Ratio	(April 2	2014 - March Change	1 2015) Ratio	FY2015 (April 2	5 full-year fo 015 - March Change	recast 2016) Ratio
	Mini vehicles	FY2013 (Apr.2013-	(AprDec.		ary - March	FY2014 2015)		2014 - March	n 2015)	FY201	5 full-year fo 015 - March	recast 2016) Ratio
		FY2013 (Apr.2013- Mar. 2014)	(AprDec. 2014) 506	(Janu	ary - March Change +12	FY2014 2015) Ratio +6.8%	(April 2	2014 - March Change +52	1 2015) Ratio +8.2%	FY201! (April 2	5 full-year fo 015 - March Change -99	recast 2016) Ratio -14.3%
	Mini vehicles	FY2013 (Apr.2013- Mar. 2014)	(AprDec. 2014)	(Janu 183 20	ary - March Change	FY2014 2015) Ratio	(April 2	2014 - March Change	1 2015) Ratio	FY201! (April 2	5 full-year fo 015 - March Change	recast 2016)
	Mini vehicles Sub-compact and	FY2013 (Apr.2013- Mar. 2014)	(AprDec. 2014) 506	(Janu	ary - March Change +12	FY2014 2015) Ratio +6.8%	(April 2	2014 - March Change +52	1 2015) Ratio +8.2%	FY201! (April 2	5 full-year fo 015 - March Change -99	recast 2016) Ratio -14.3%
	Mini vehicles Sub-compact and standard-sized vehicles	FY2013 (Apr.2013- Mar. 2014) 636	(AprDec. 2014) 506	(Janu 183 20	ary - March Change +12 -2	FY2014 2015) Ratio +6.8% -9.2% +0.2%	(April 2 689 76	2014 - March Change +52	2015) Ratio +8.2% -4.8%	FY201! (April 2 590 75	5 full-year fo 015 - March Change -99	recast 2016) Ratio -14.3%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM	FY2013 (Apr.2013- Mar. 2014) 636 79 151	(AprDec. 2014) 506 56 114 109	(Janu 183 20 35 33	ary - March Change +12 -2 +0	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9%	(April 2 689 76 149 142	2014 - March Change +52 -4 -2 +11	2015) Ratio +8.2% -4.8% -1.5% +8.3%	FY201! (April 2 590 75 117 112	5 full-year fo 015 - March Change -99 -1 -32 -30	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998	(AprDec. 2014) 506 56 114 109 784	(Janu 183 20 35 33 271	ary - March Change +12 -2 +0 -14	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5%	(April 2 689 76 149 142 1,055	2014 - March Change +52 -4 -2 +11 +57	-4.8% -1.5% +8.3% +5.7%	FY201: (April 2 590 75 117 112 894	5 full-year fo 015 - March Change -99 -1 -32 -30 -161	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU)	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961	(AprDec. 2014) 506 56 114 109 784 747	(Janu 183 20 35 33 271 259	-2 +0 -14 -8	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9%	(April 2 689 76 149 142 1,055 1,006	2014 - March Change +52 -4 -2 +11 +57 +45	Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6%	FY2019 (April 2 590 75 117 112 894 855	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961	(AprDec. 2014) 506 56 114 109 784 747 99	(Janu 183 20 35 33 271 259 44	-2 +0 -14 -8 -4	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6%	(April 2 689 76 149 142 1,055 1,006	2014 - March Change +52 -4 -2 +11 +57 +45	Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222	(AprDec. 2014) 506 56 114 109 784 747 99 196	(Janu 183 20 35 33 271 259 44 63	-2 +12 -2 +0 -14 -4 -8 -4 -6	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1%	(April 2 689 76 149 142 1,055 1,006 143 260	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188	(AprDec. 2014) 506 56 114 109 784 747 99 196 126	(Janu 183 20 35 33 271 259 44 63 31	-2 +0 -14 -4 -6 -14	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2%	(April 2 689 76 149 142 1,055 1,006 143 260 158	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
_	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47	(AprDec. 2014) 506 56 114 109 784 747 99 196 126	(Janu 183 20 35 33 271 259 44 63 31	-2 +0 -14 -4 -6 -14 +6	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943	(Janu 183 20 35 33 271 259 44 63 31 12 365	-2 +0 -14 -4 -6 -14 +6 +39	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -7.6% -9.1% -31.2% +101.5% +11.9%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% -16.1% -38.2% +13.4%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0%
iles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943	(Janu 183 20 35 33 271 259 44 63 31 12 365 28	rary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +45.2%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% -16.1% -38.2% +13.4% +16.3%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% +14.2%
iobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501	rary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +101.5% +111.9% +45.2% +7.1%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% -16.1% -38.2% +13.4% +16.3% +9.3%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% +14.2%
omobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501	rary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +45.2% +7.1% +160.2%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +157 +1	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +38.5%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% +15.0% +11.5% +15.6%
Automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545	rary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +45.2% +7.1% +160.2% +5.9%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +1	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2% +13.4% +9.3% +38.5% +6.9%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +11.5% +11.5% +17.6%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +101.5% +11.9% +45.2% +160.2% +5.9% +3.3%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043	1014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +1 +129 +186	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +38.5%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232 +71	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +11.5% +11.5% +17.6%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545	rary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +45.2% +7.1% +160.2% +5.9%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +1	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2% +13.4% +9.3% +38.5% +6.9%	FY2019 (April 2 590 75 117 112 894 855 163	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +17.6% +17.6% +2.3%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -7.6% -9.1% -31.2% +101.5% +45.2% +7.1% +160.2% +5.9% +3.3% -15.3%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +12 +186 +32	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% -16.1% -38.2% +13.4% +9.3% +9.3% +6.9% +6.5% +5.0%	FY2019 (April 2) 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570	5 full-year fo 015 - March Change	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +11.7% +2.3% -16.1%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +17.1% +5.2% +5.3% -5.3% -7.1%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679	1014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +1 +129 +186 +32	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2% +13.4% +9.3% +38.5% +6.9% +5.0% -5.7%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232 +71	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% +15.0% +11.5% +15.6% +17.9% -1.9%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -7.6% -9.1% -31.2% +101.5% +45.2% +7.1% +160.2% +5.9% +3.3% -15.3%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76	2014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +12 +186 +32	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2% +13.4% +9.3% +9.3% +6.9% +6.5% +5.0% -5.7% +3.8%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232 +71 -109 -1	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +11.7% +2.3% -16.1%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +17.1% +5.2% +5.3% -5.3% -7.1%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679	1014 - March Change +52 -4 -2 +11 +57 +45 -29 +38 -30 -18 +155 +12 +157 +1 +129 +186 +32	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -38.2% +13.4% +9.3% +38.5% +6.9% +5.0% -5.7%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232 +71 -109	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.9% -14.7%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +17.1% +45.2% +7.1% +5.3% -7.1% -7.1%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% +3.8% -4.9%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +232 +71 -109 -1 -111 +10	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.9% -14.7%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +17.1% +45.2% +7.1% +5.3% -7.1% -7.1% -7.1% -7.1% -7.1%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +6.5% +5.0% -5.7% +3.8% -4.9% +9.1%	FY2019 (April 2) 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +232 +71 -109 -1 -111 +10	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.9% -16.1% -1.9% +5.3%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5 -4	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% +31.2% +101.5% +17.1% +45.2% +7.1% +5.3% -7.1% -14.3% -8.5% -8.5%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76 195 253 148	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% +3.8% -4.9% +9.1% -10.3%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year sa	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +232 +71 -109 -1 +10 ont)	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.9% -16.1% -1.9% -14.7%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5 -4 -12 -0	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +17.1% +5.2% +5.9% +5.9% -5.6% -8.5% -28.2% -3.6%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76 195 253 148 20	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% +3.8% -4.9% +9.1% -10.3% -50.6%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year salexpected to	+212 +20 +212 +10 -11 -111 +10 -111 +10 -111 +10 -111 +10 -111 +10 -111 -111	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +11.5% +11.5% +12.3% -16.1% -1.9% -14.7% +5.3%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia Thailand India India	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40 1,054	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118 15 854	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5 317	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5 -4 -12 -0 +19	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +17.1% +45.2% +5.9% +3.3% -15.3% -7.1% -8.5% -8.5% -28.2% -3.6% +6.2%	(April 2 689 76 149 142 1,055 1,006 143 260 158 29 1,308 88 1,842 3 1,988 3,043 679 76 195 253 148 20 1,171	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% -4.9% +9.1% -10.3% -50.6% +11.1%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year sa expected to compared to the supplement of the supplem	5 full-year fo 015 - March Change -99 -1 -32 -30 -161 -151 +20 +212 +0 +232 +71 -109 -1 -111 +10 les in India a	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +11.5% +11.5% +12.3% -16.1% -1.9% -14.7% +5.3%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia Thailand India Others	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40 1,054 105	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118 15 854 84	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5 317 45	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5 -4 -12 -0 +19 +17	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +11.9% +45.2% +7.1% +5.9% -5.6% -5.6% -28.2% -3.6% +6.2% +63.3%	(April 2 689 76 149 142 1,055 1,006 143 260 158 88 1,842 3 1,988 3,043 679 76 195 253 148 20 1,171 129	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% -4.9% +9.1% -10.3% -50.6% +11.1% +23.6%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year salex pected to compared t	+212 +20 +212 +10 -11 +10 o previous fi	+11.5% +12.3% -14.3% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.3% -16.1% -1.9% -14.7% +5.3%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia Thailand India Others Asia Others Asia Others Asia Others Asia Others Asia	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40 1,054 105 1,596	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118 15 854 84 1,259	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5 317 45	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +26 -30 -2 -32 -5 -4 -12 -0 +19 +17 +20	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +11.9% +45.2% +7.1% +160.2% +5.9% -3.3% -15.3% -7.1% -8.5% -28.2% -3.6% +6.2% +63.3% +4.5%	(April 2 689 76 149 142 1,055 1,006 143 260 158 88 1,842 3 1,988 3,043 679 76 195 253 148 20 1,171 129 1,721	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% -4.9% +9.1% -10.3% -10.3% -50.6% +11.1% +23.6% +7.8%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year sa expected to compared to 1,931	+212 +0 +232 +71 -110 +110 -120 +232 +71 -109 -111 +10 o previous fi	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.7% +2.3% -16.1% -1.9% -14.7% +5.3% are -1% -1% -1% -1% -1% -1% -1% -1% -1% -1%
<automobiles></automobiles>	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia Thailand India Others Asia Others Asia Others Asia Others Overseas production	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40 1,054 105 1,596 181	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118 15 854 84 1,259 145	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5 317 45 462 50	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +30 +26 -30 -2 -32 -5 -4 -12 -0 +19 +17 +20 +7	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +17.1% +5.2% +7.1% +5.9% -5.6% -14.3% -8.5% -28.2% -3.6% +6.2% +63.3% +4.5% +16.4%	(April 2 689 76 149 142 1,055 1,006 158 29 1,308 88 1,842 3 1,988 3,043 679 76 195 253 148 20 1,171 129 1,721 196	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% -4.9% +9.1% -10.3% -10.3% -4.9% +9.1% -10.3% +11.1% +23.6% +7.8% +8.3%	FY2019 (April 2 590 75 117 112 894 855 163 2,054 3 2,220 3,114 570 75 645 205 (Supplement Full-year salex expected to compared to 1,931 198	+212 +212 +71 -111 +10 o previous fi	+12.2% +12.2% +12.2% +12.2% +13.3% +14.2% +14.5% +15.6% +14.7% +2.3% +14.7% +15.3%
	Mini vehicles Sub-compact and standard-sized vehicles Export OEM Domestic production (CBU) Europe China Indonesia Thailand India Others Asia Others Overseas production Production Total Mini vehicles Sub-compact and standard-sized vehicles Domestic sales Europe China Indonesia Thailand India Others Asia Others Asia Others Asia Others Asia Others Asia	FY2013 (Apr.2013- Mar. 2014) 636 79 151 131 998 961 171 222 188 47 1,153 76 1,686 2 1,859 2,857 647 81 728 205 232 165 40 1,054 105 1,596	(AprDec. 2014) 506 56 114 109 784 747 99 196 126 17 943 60 1,342 2 1,442 2,227 514 53 567 142 188 118 15 854 84 1,259	(Janu 183 20 35 33 271 259 44 63 31 12 365 28 501 1 545 816 165 23 189 53 64 31 5 317 45	ary - March Change +12 -2 +0 -14 -4 -8 -4 -6 -14 +6 +39 +9 +33 +0 +26 -30 -2 -32 -5 -4 -12 -0 +19 +17 +20	FY2014 2015) Ratio +6.8% -9.2% +0.2% -29.9% -1.5% -2.9% -7.6% -9.1% -31.2% +101.5% +11.9% +45.2% +7.1% +160.2% +5.9% -3.3% -15.3% -7.1% -8.5% -28.2% -3.6% +6.2% +63.3% +4.5%	(April 2 689 76 149 142 1,055 1,006 143 260 158 88 1,842 3 1,988 3,043 679 76 195 253 148 20 1,171 129 1,721	**Co14 - March Change	1 2015) Ratio +8.2% -4.8% -1.5% +8.3% +5.7% +4.6% -16.7% +17.0% -16.1% -38.2% +13.4% +9.3% +6.9% +5.0% -5.7% -4.9% +9.1% -10.3% -10.3% -50.6% +11.1% +23.6% +7.8%	FY2019 (April 2	+212 +0 +232 +71 -110 +110 -120 +232 +71 -109 -111 +10 o previous fi	recast 2016) Ratio -14.3% -0.8% -21.3% -21.2% -15.3% -15.0% +14.2% +11.5% +15.6% +17.7% +2.3% -16.1% -1.9% -14.7% +5.3%

^{*} Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories(excluding CKD from Japan) * Sales are SUZUKI brand vehicles (Including license-built vehicles in part). Overseas sales of FY 2014 include forecast in part

<Reference for FY2014 (The 149th Fiscal Year)> [Non-Consolidated]

11 May 2015 SUZUKI MOTOR CORPORATION (Billions of yen)

				FY2013		FY2014			
			April	2013 - March 2	2014	April	2015		
				Change	Ratio		Change	Ratio	
Net Sales			1,498.9	+76.3	+5.4%	1,663.1	+164.2	+11.0%	
	Domestic Sales	S	929.9	+18.4	+2.0%	992.8	+62.9	+6.8%	
	Overseas Sales	S	569.0	+57.9	+11.3%	670.3	+101.3	+17.8%	
		General trade	502.1	+20.0	+4.1%	474.9	-27.2	-5.4%	
		Triangle trade	66.9	+37.9	+130.4%	195.4	+128.5	+192.1%	
Operating Income			97.0	+20.6	+26.9%	69.1	-27.9	-28.7%	
	margin		6.5%			4.2%			
Ordina	ry Income		99.3	+22.6	+29.4%	74.7	-24.6	-24.8%	
margin			6.6%			4.5%			
Net Income			67.2	+30.8	+84.6%	51.2	-16.0	-23.8%	
margin			4.5%			3.1%			
General View			Increased sales for Increased income Highest ever inco	for 5 consecut		Lower earnings on higher sales			
	Factors of Increa	se	Effect of ForEX ra	tes	+32.9	Effect of ForEX rates +9.0			
			Cost reduction		+9.8	Cost reduction +8.2			
			Change in sales, i	model mix	+3.4	Decrease of R&D expenses +5.			
ange Icome			Decrease of depr	eciation	+2.0				
Factors of change in Operating Income			•	Total	+48.1	Total +22.4			
actors Opera	Factors of Decre		language of DOD		1/1	Increase of various expenses -45.0			
≟.⊑	ractors of Decre	ase	Increase of R&D of Increase of various				-45.0 -3.8		
			increase of variou	із ехрепзез	-13.4				
				Total	-27.5	Change in sales, model mix -1. Total -50.			
				TOLAI	(Effect of		TULAI	(Effect of	
Foreig	n Exchange Rates	USD	100 Yen	+17 Yen	ForEX rates) +7.0	110 Yen	+10 Yen	ForEX rates) +3.3	
		EUR	134 Yen	+27 Yen	+18.8	140 Yen	+6 Yen	+2.9	
Capital Expenditures		48.2	+1.4		50.2	+2.0			
Depreciation			33.6	-2.0		37.4	+3.8		
R&D Expenses			113.3	+14.1		108.1	-5.2		
Interest-Bearing Debt			303.2	-7.4		429.3	+126.1		
Interim			10 Yen	+2 Yen		10 Yen	±0 Yen	FY 2015	
per Snare		Year-end	14 Yen	+4 Yen		(Plan) 17 Yen	+3 Yen	(Forecast) Annual 27 Yen	
		Annual	24 Yen	+6 Yen		(Plan) 27 Yen	+3 Yen	(Interim 10 Yen)	

^{*}Net income of the forecasts mentioned in the "Reference [Consolidated]" is Net income attributable to owners of the parent.

^{*&}quot;Change" and "Ratio" mentioned in the "Reference [Consolidated]", "Reference [Units (Production & Sales)]" and "Reference [Non-consolidated]" are the amounts compared to the same period of previous year.

^{*&}quot;General view" mentioned in the "Reference[Consolidated]" and "Reference [Non-consolidated]" are based on the results of and after FY1977 when consolidated results were disclosed.

^{*}The forecasts mentioned in the "Reference [Consolidated]" and "Reference [Units (Production & Sales)]" are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement.

^{*}Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).