

FY2011 Second Quarter Financial Results

Thank you for 50 year anniversary



50 Year anniversary version Carry KC Limited

SUZUKI MOTOR CORPORATION
7 November 2011

(Billion yen)

	FY2011 (' 11/4-9)	FY2010 (' 10/4-9)	Change		Change from the Previous Forecast		
				rate	6 months forecast	change	rate
Net Sales	1,226.2	1,318.8	-92.6	-7.0%	1,200.0	+26.2	+ 2.2%
Domestic	448.7	493.0	-44.3	-9.0%	—	—	—
Overseas	777.5	825.8	-48.3	-5.9%	—	—	—
Operating Income (Ratio)	64.7 (5.3%)	68.8 (5.2%)	- 4.1	-5.9%	40.0 (3.3%)	+24.7	+61.8%
Ordinary Income (Ratio)	67.6 (5.5%)	74.9 (5.7%)	- 7.3	-9.8%	50.0 (4.2%)	+17.6	+35.1%
Net Income (ratio)	32.0 (2.6%)	30.4 (2.3%)	+ 1.6	+5.3%	30.0 (2.5%)	+ 2.0	+ 6.7%



Consolidated: Net Sales Year-on-Year Comparison

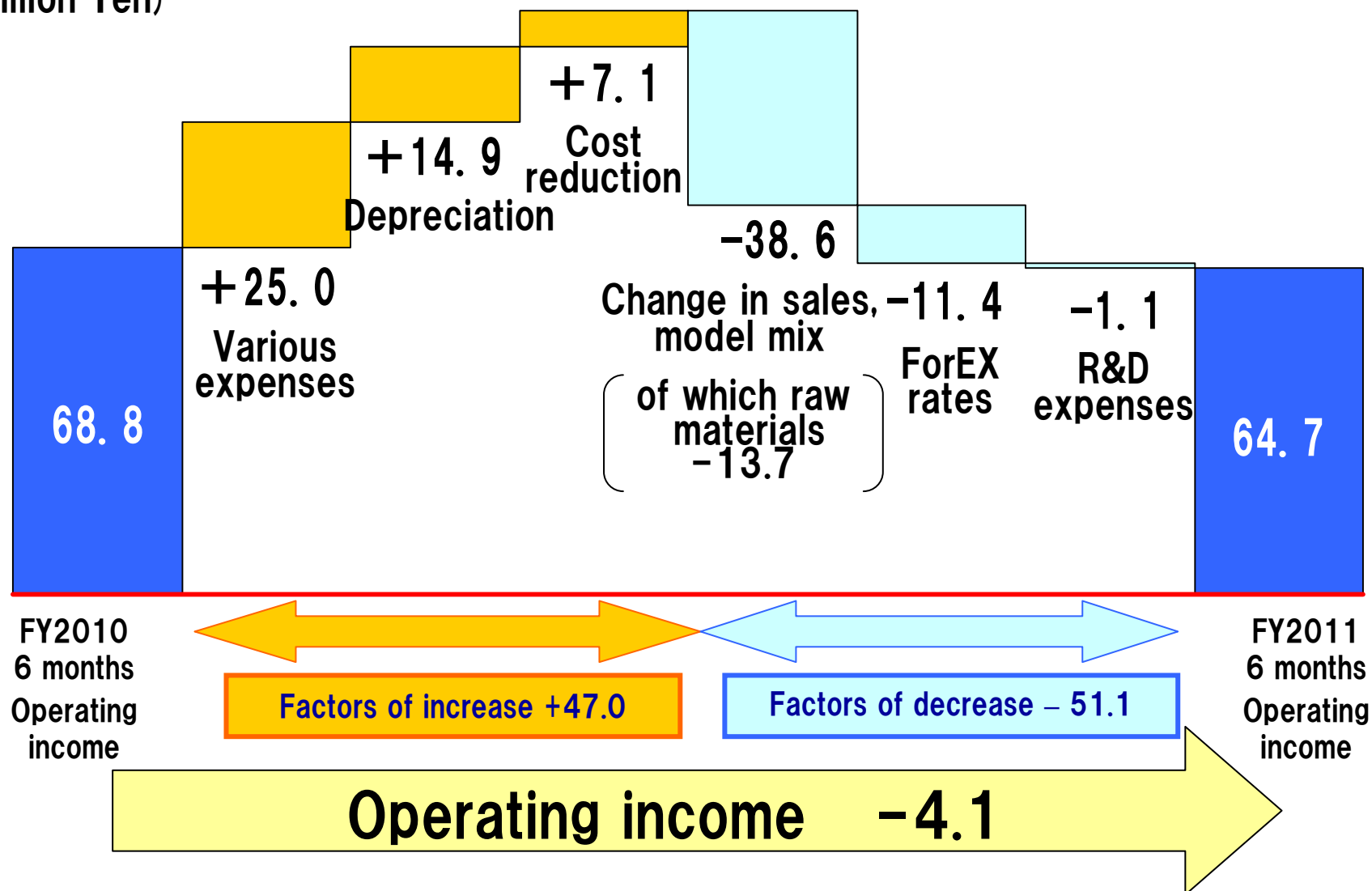
(Billion Yen)

	Motorcycle	Automobile	Marine & Power products, etc.	Total	of which effect of ForEX rates conversion
Domestic total	-0.9	-43.5	+0.1	-44.3	
Overseas total	+7.4	-57.9	+2.2	-48.3	-44.2
Europe	-6.9	+2.2	+1.1	-3.6	-1.6
North America	+12.1	-7.3	+0.6	+5.4	-5.6
Asia	+3.5	-39.2	+0.6	-35.1	-36.2
Others	-1.3	-13.6	-0.1	-15.0	-0.8
Grand total	+6.5	-101.4	+2.3	-92.6	-44.2
of which effect of ForEX rates conversion	-7.0	-36.4	-0.8	-44.2	



Consolidated: Factors of Change in Operating Income

(Billion Yen)



	FY2011 6 months (' 11/4-9)	FY2010 6 months (' 10/4-9)	Change	Effect of ForEX rates
U.S. dollar	80yen	89yen	-9yen	-3.9bln yen
Euro	114yen	114yen	±0yen	-0.2bln yen
Others	-	-	-	-7.3bln yen
Total				-11.4bln yen



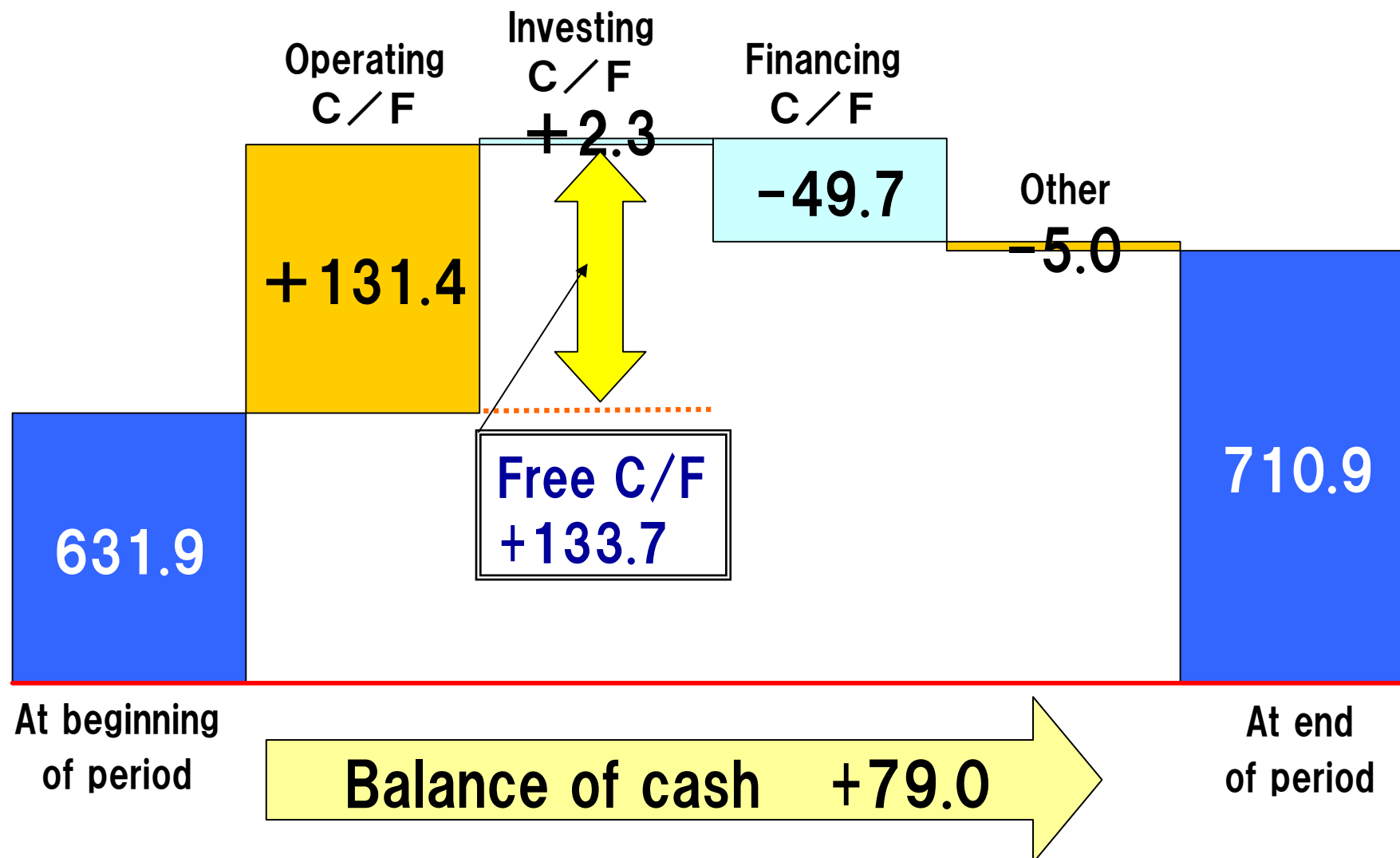
Consolidated:

**Capital Expenditures, Depreciation, R&D Expenses
and Interest-Bearing Debt balance**

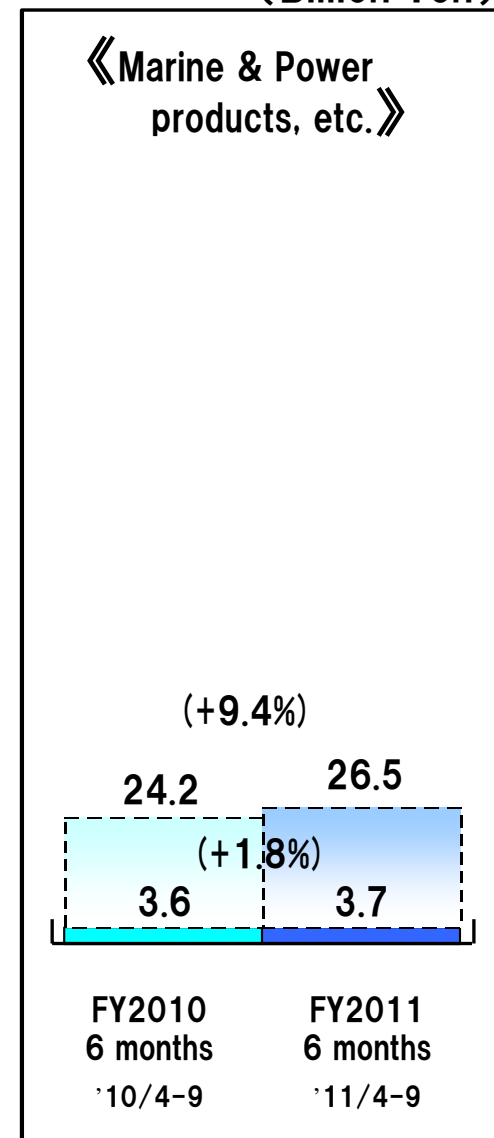
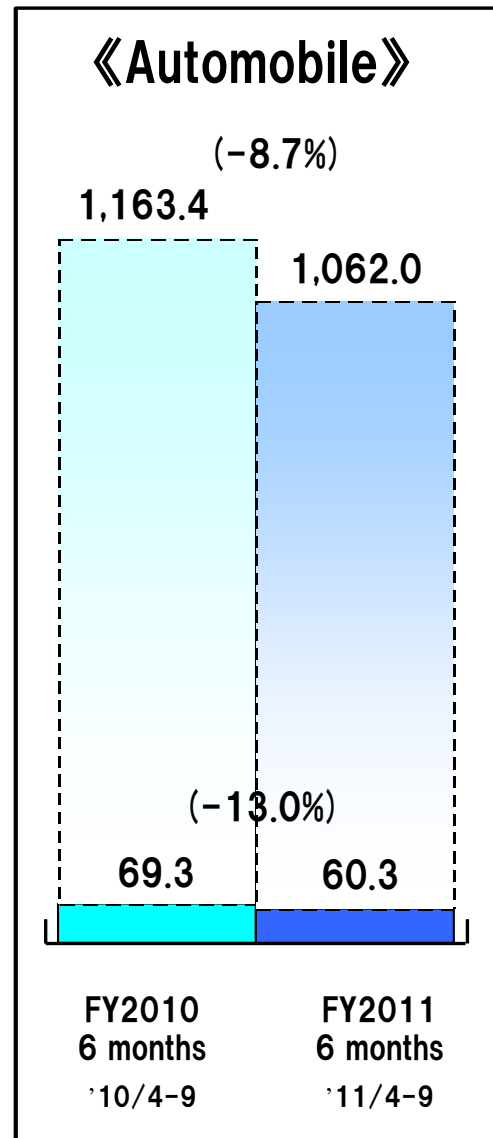
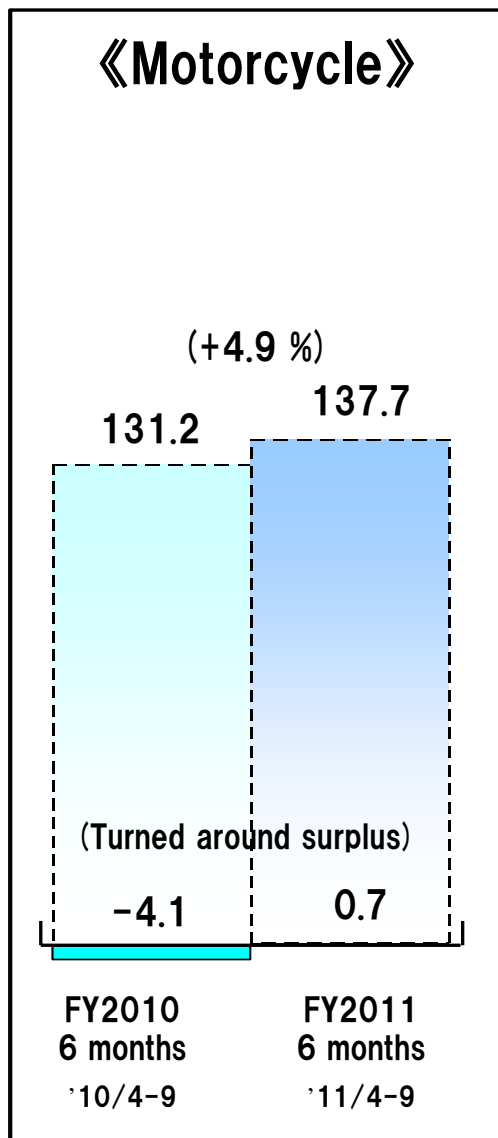
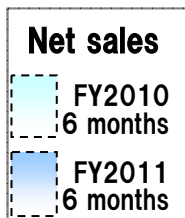
(Billion Yen)

	FY2011 6 months (' 11/4-9)	FY2010 6 months (' 10/4-9)	Change
(Suzuki)	(11.0)	(24.1)	(-13.1)
(Subsidiaries)	(44.1)	(42.2)	(+1.9)
Capital Expenditures	55.1	66.3	-11.2
Depreciation	47.6	62.5	-14.9
R&D Expenses	51.5	50.4	+1.1
	FY2011 2Q (' 11/9)	FY2010 2Q (' 10/9)	Change
Interest-Bearing Debt balance	436.8	500.5	-63.7

(Billion Yen)



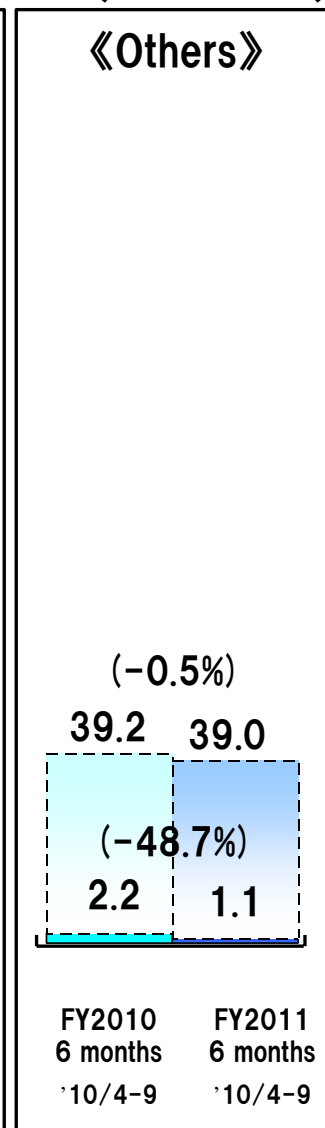
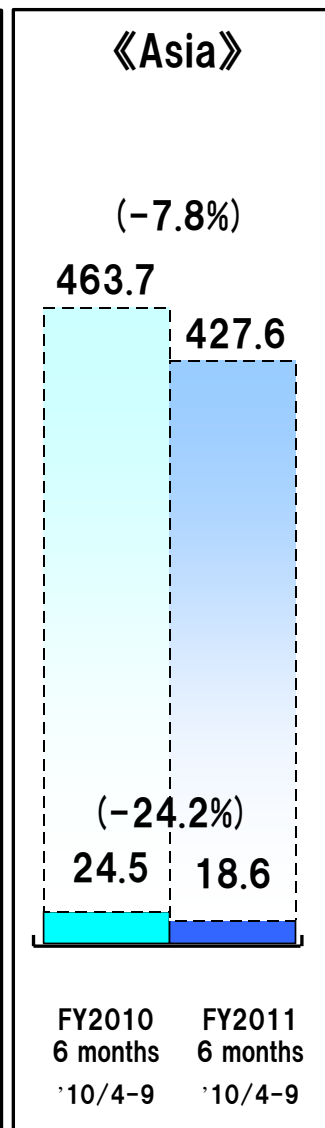
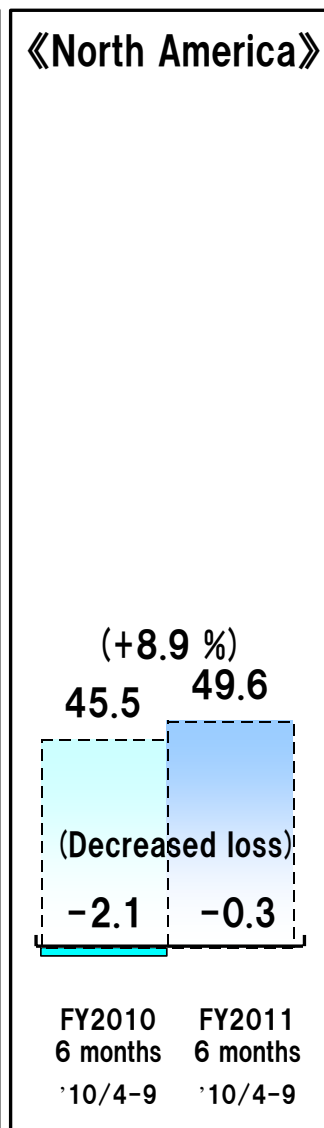
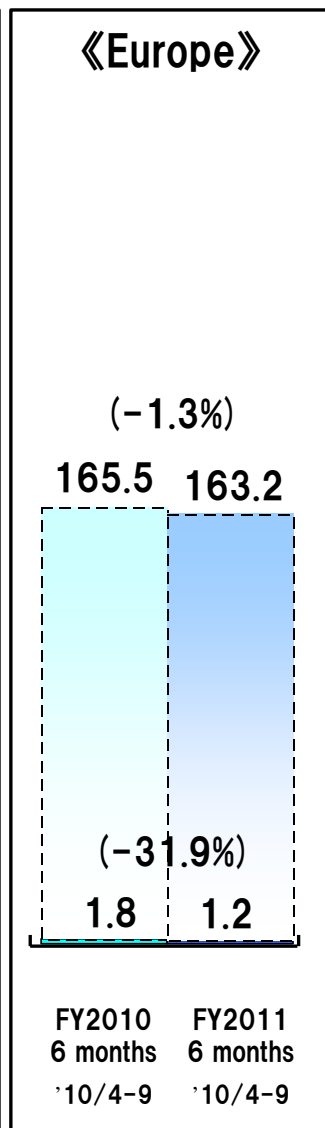
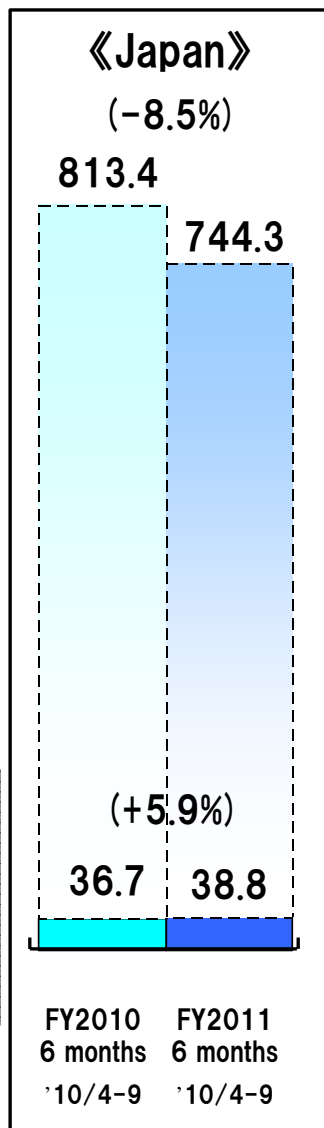
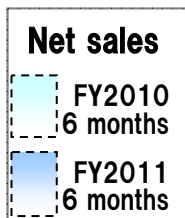
(Billion Yen)





Consolidated: Operating Results by Geographical Areas

(Billion Yen)





Consolidated:
**Number of Consolidated Subsidiaries,
Equity Method Affiliates and Employees**

	FY2011 2Q (' 11/9)	FY2010 2Q (' 10/9)	Change
Consolidated Subsidiaries	139	139	±0
Equity Method Affiliates	38	36	+2
Employees	54,289	52,759	+1,530

(Unchanged from the previous forecast)

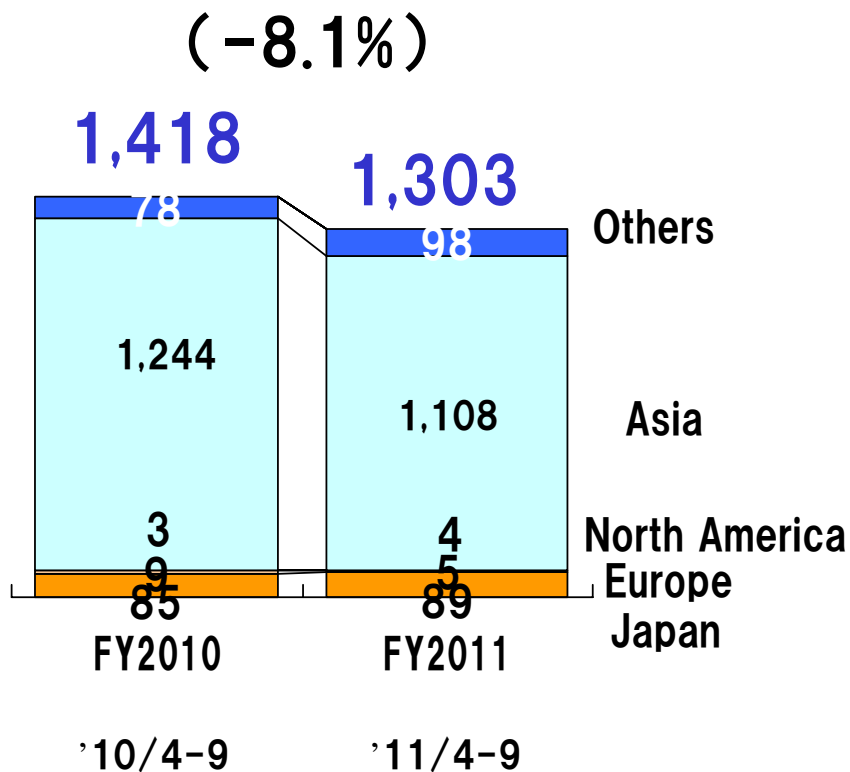
(Billion Yen)

	Latest Forecast	Change from previous forecast		Change from FY 2010 result	
		Previous forecast	Change	FY 2010 Result	Change
Net sales	2,610.0	2,610.0	0	2,608.2	+ 1.8
Operating income	110.0	110.0	0	106.9	+ 3.1
Ordinary income	125.0	125.0	0	122.5	+ 2.5
Net income	50.0	50.0	0	45.2	+ 4.8

ForEX rates	U.S. dollar (2nd half)	77yen (75yen)	80yen (80yen)	-3yen (-5yen)	86yen	-9yen
	Euro (2nd half)	109yen (105yen)	110yen (110yen)	-1yen (-5yen)	113yen	-4yen

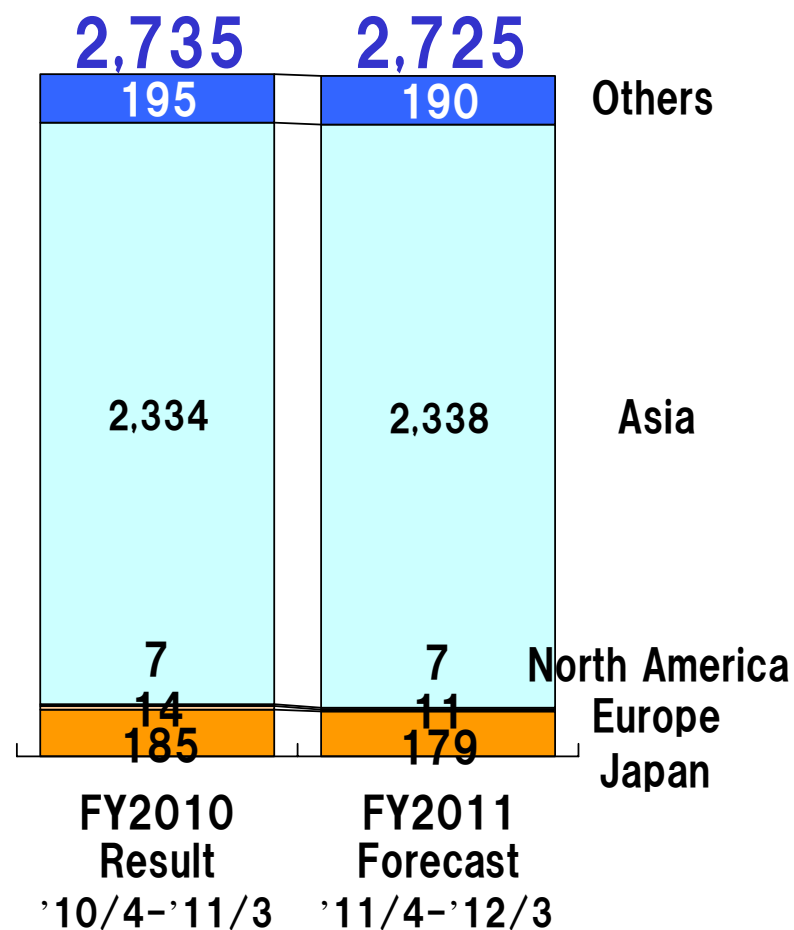
《First 6 months Actual Result》

(Thousand Units)



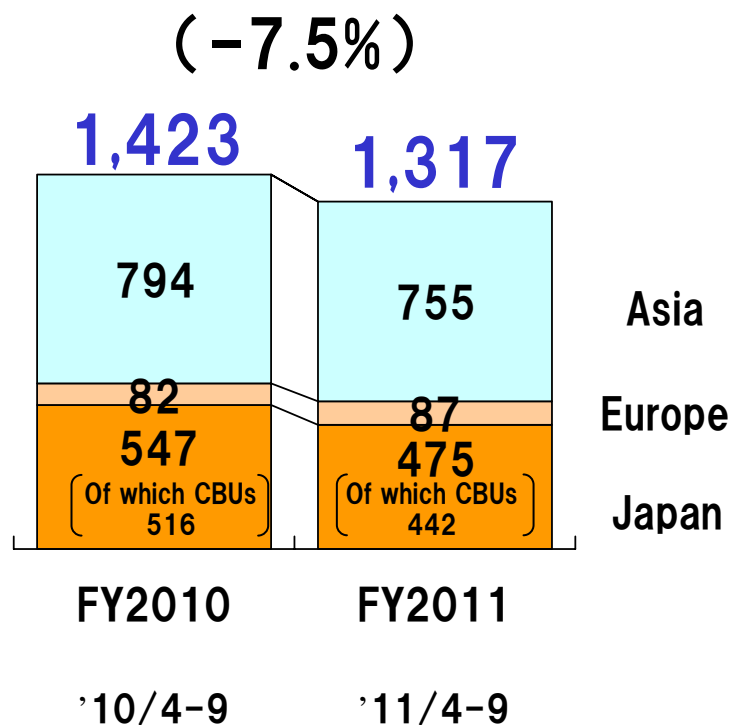
《Full Year Forecast》

(-0.4%)



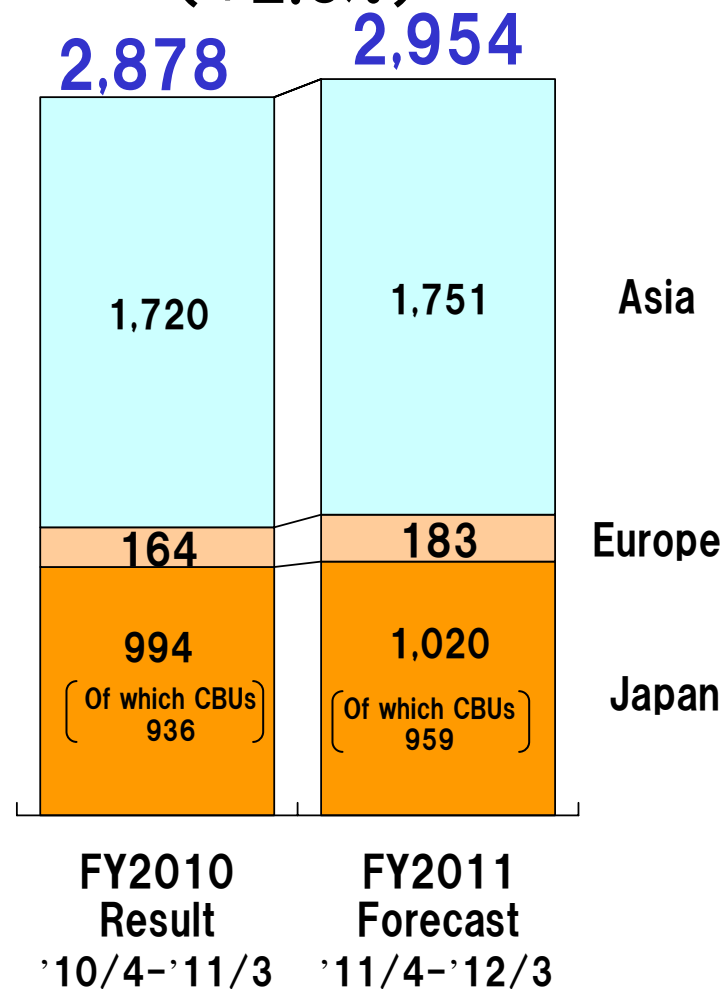
《First 6 months Actual Result》

(Thousand Units)



《Full Year Forecast》

(+2.6%)





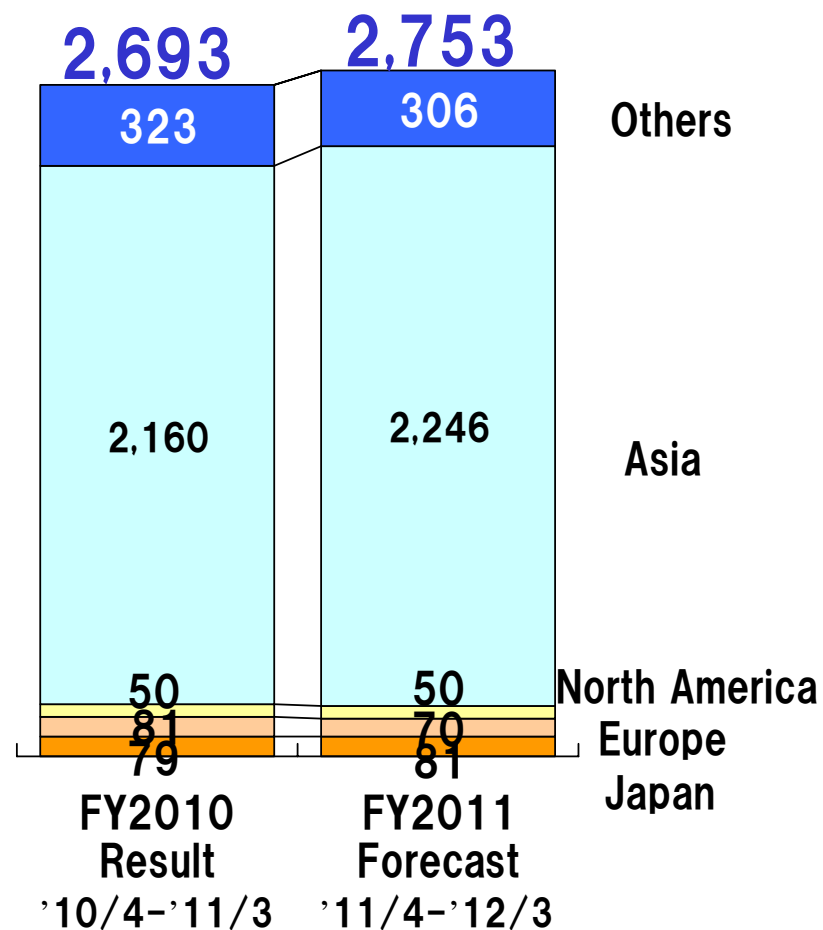
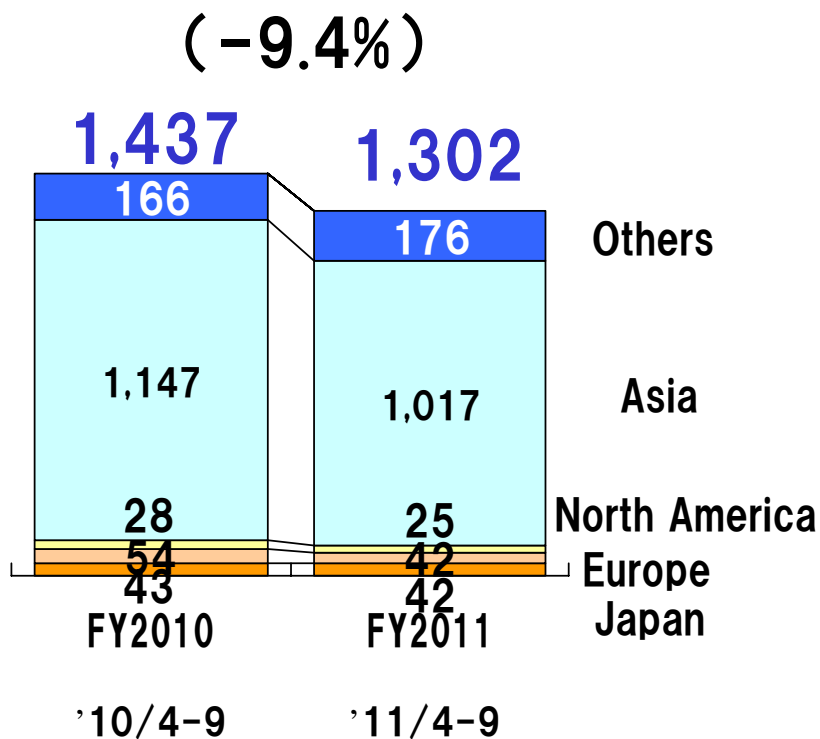
Sales Volume of Motorcycle

《First 6 months Actual Result》

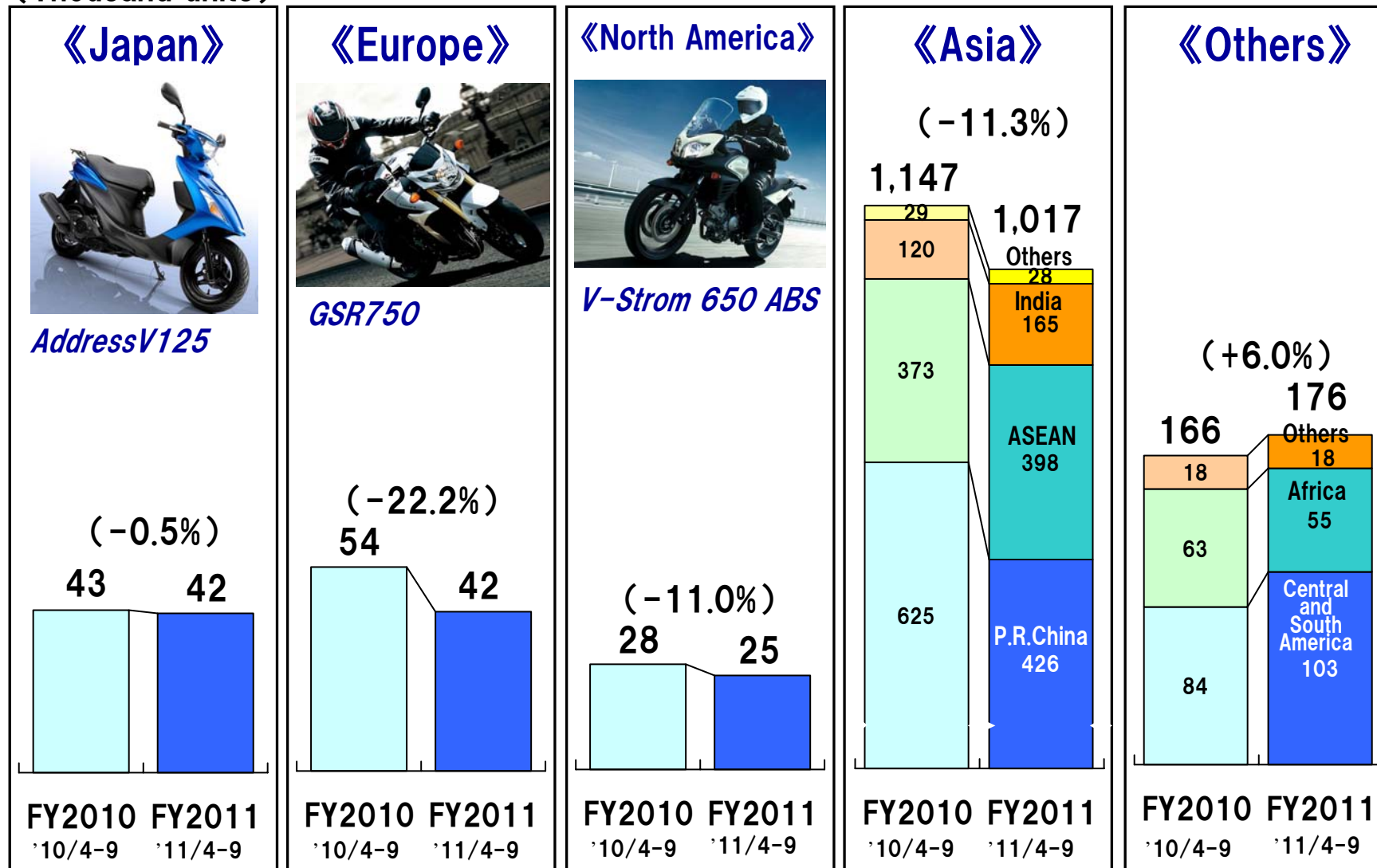
《Full Year Forecast》

(Thousand units)

(+2.2%)



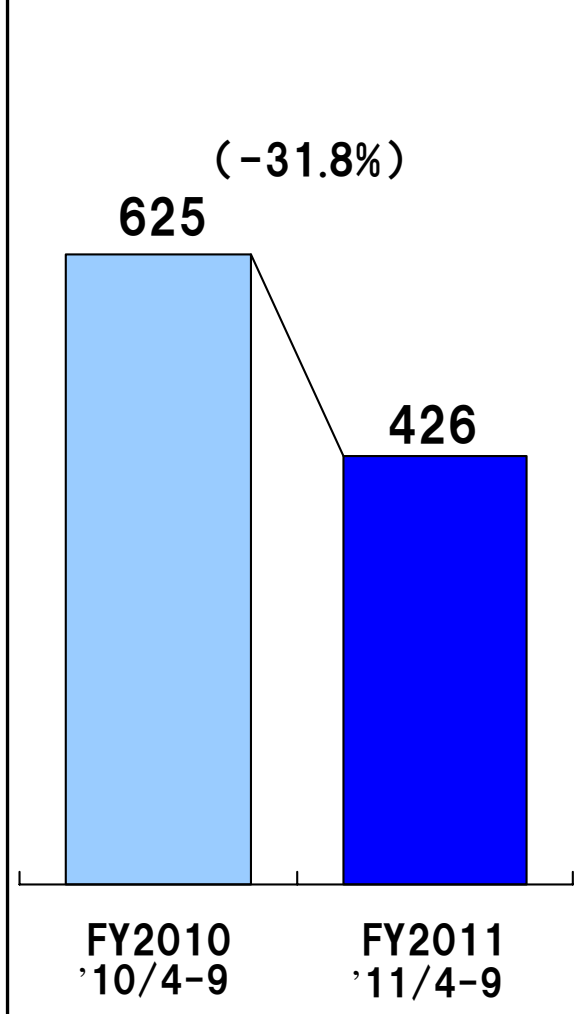
(Thousand units)



※ASEAN: Total of 5 countries – Indonesia, Malaysia, Thailand, Philippines and Vietnam

(Thousand units)

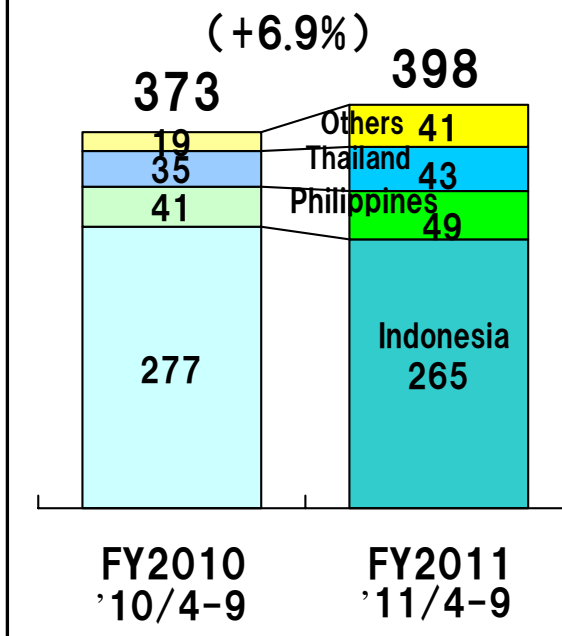
《People's Republic of China》



《ASEAN》



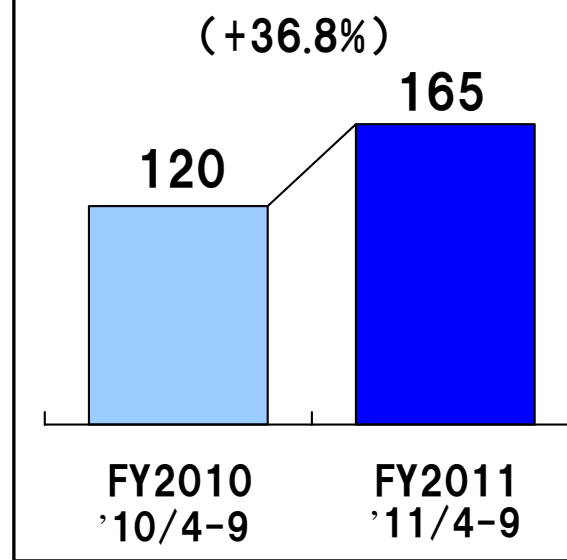
Hayate 125



《India》



Access

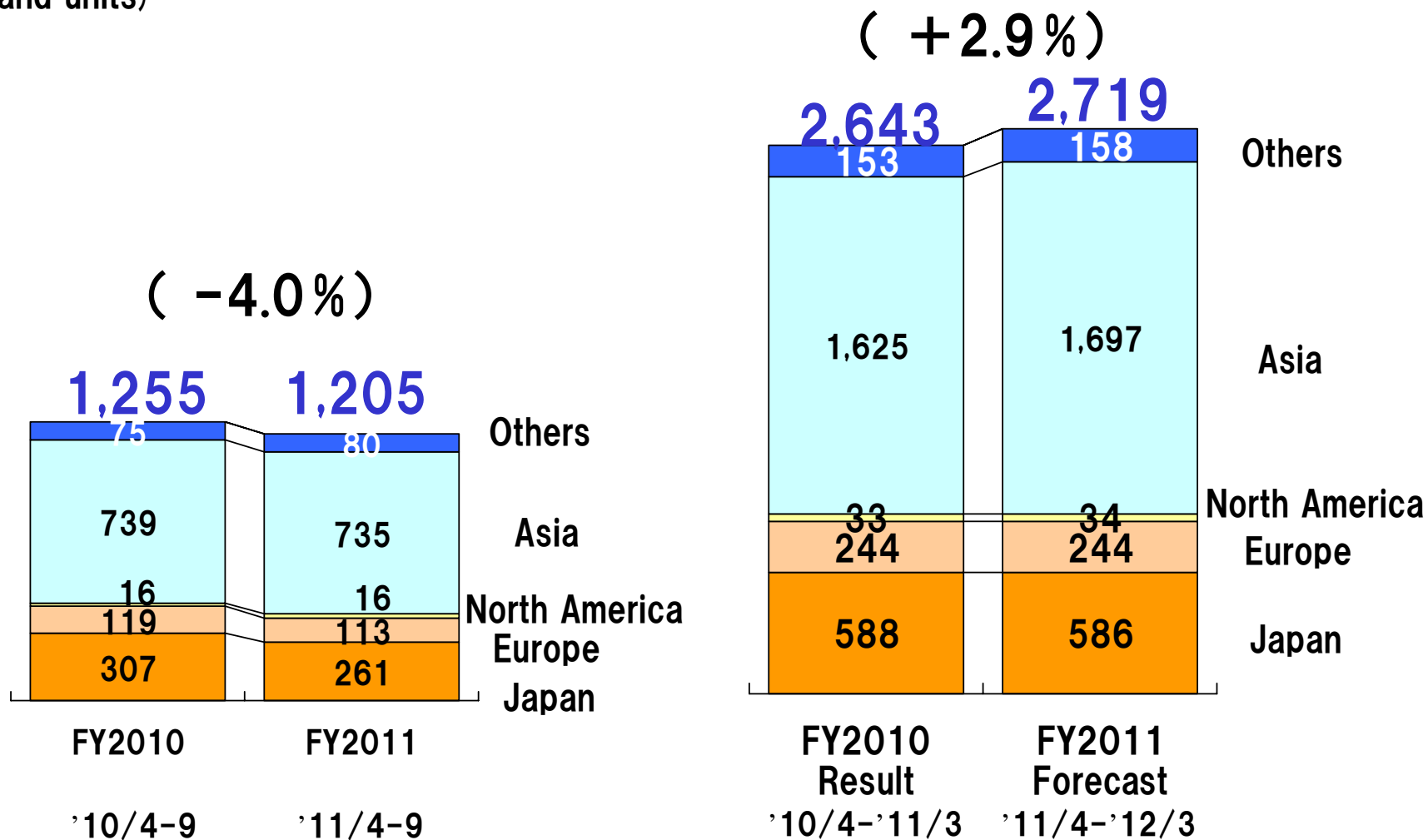


※ASEAN: Total of 5 countries - Indonesia, Malaysia, Thailand, Philippines and Vietnam

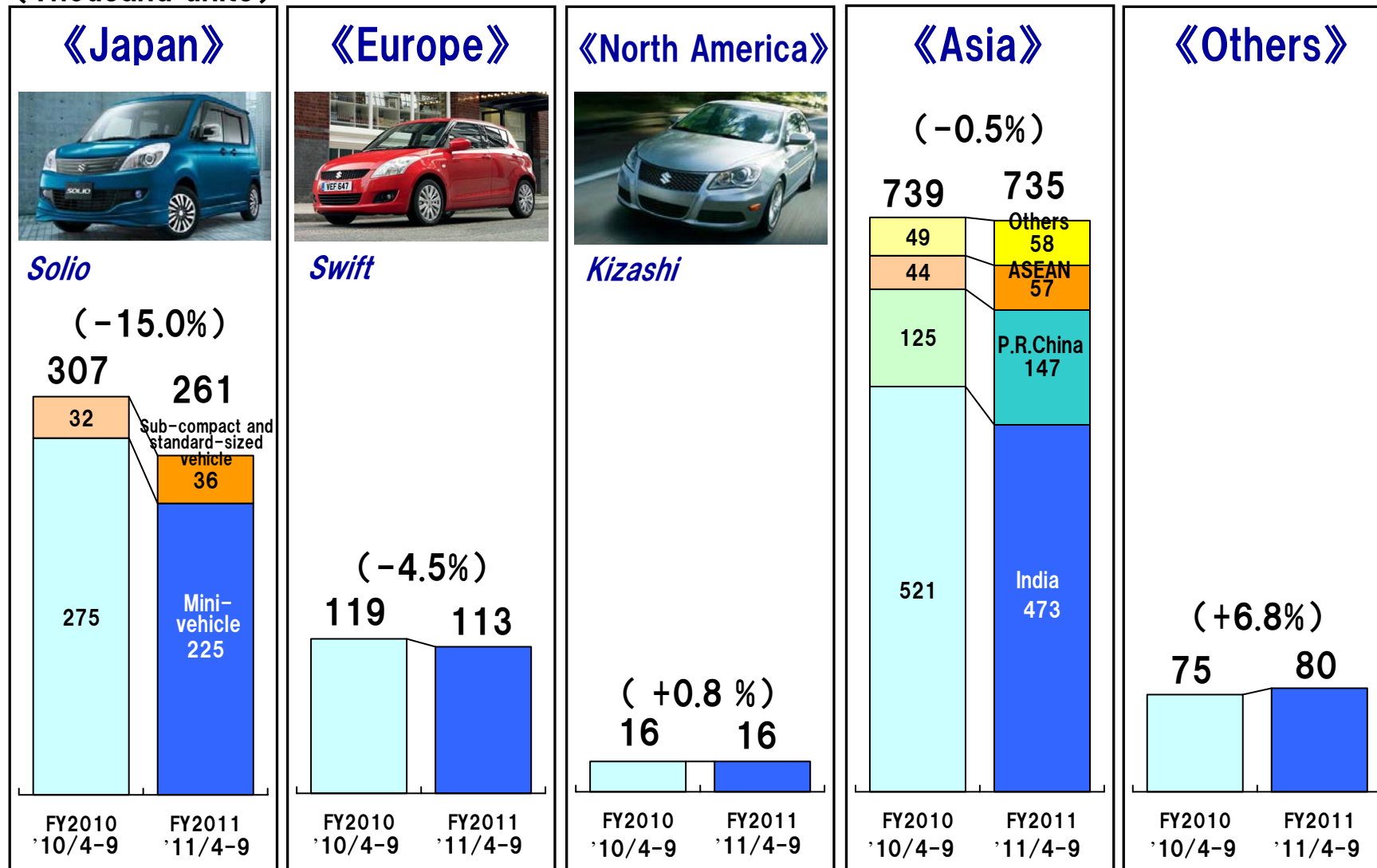
《First 6 months Actual Result》

《Full Year Forecast》

(Thousand units)



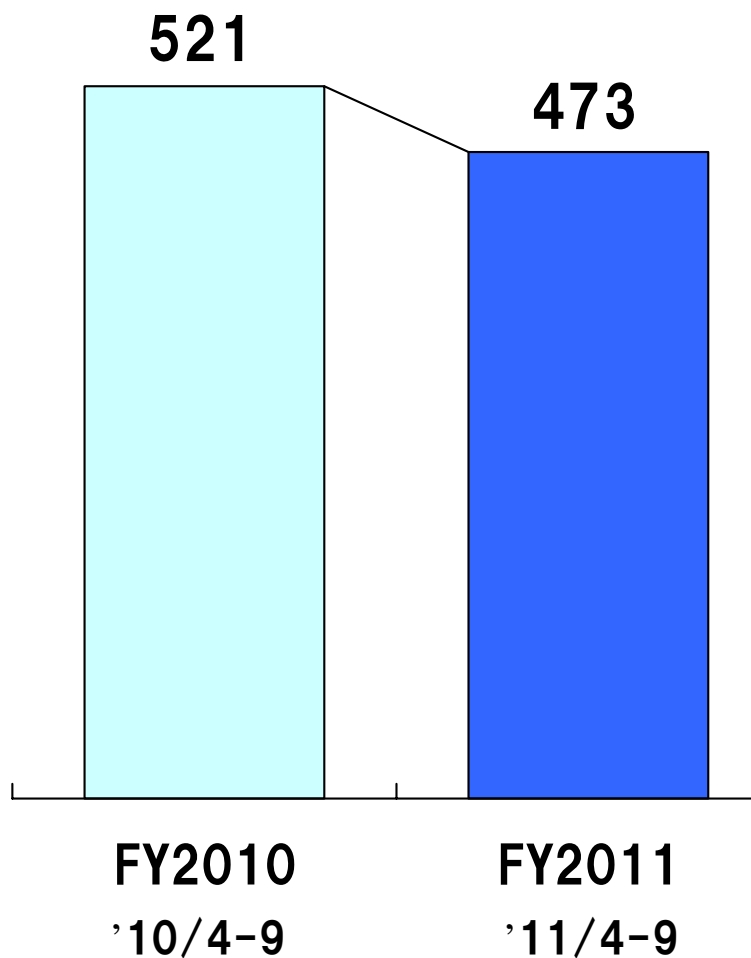
(Thousand units)



※ASEAN: Total of 5 countries - Indonesia, Malaysia, Thailand, Philippines and Vietnam

Domestic sales

(Thousand units)



• Domestic Sales 473 thousands (-9.2%)



New Swift



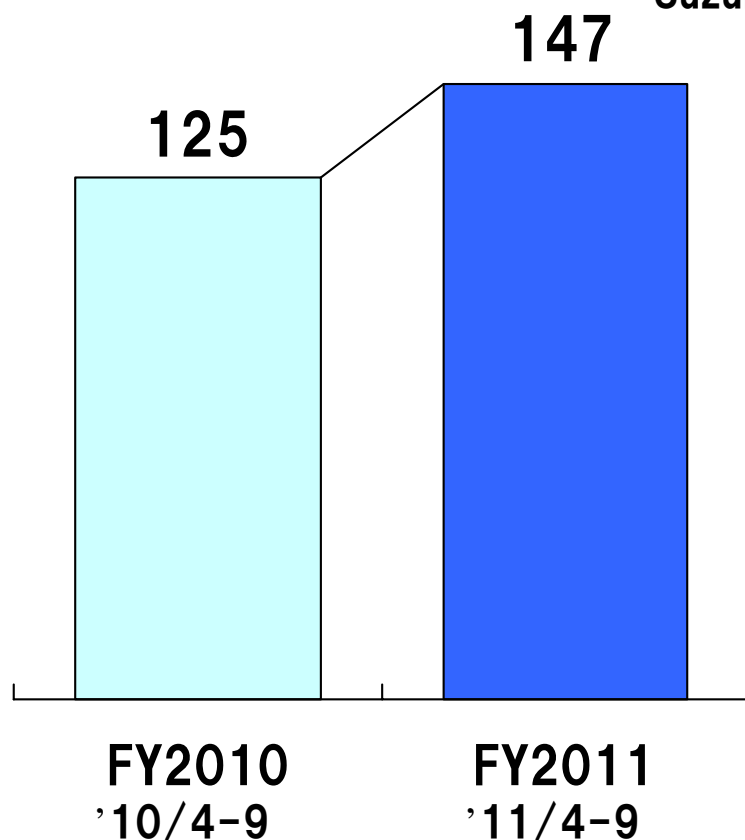
Sales Volume of Automobile by Geographical Areas (People's Republic of China)

Domestic sales

(Thousand units)

• Domestic Sales 147 thousands (+17.0%)

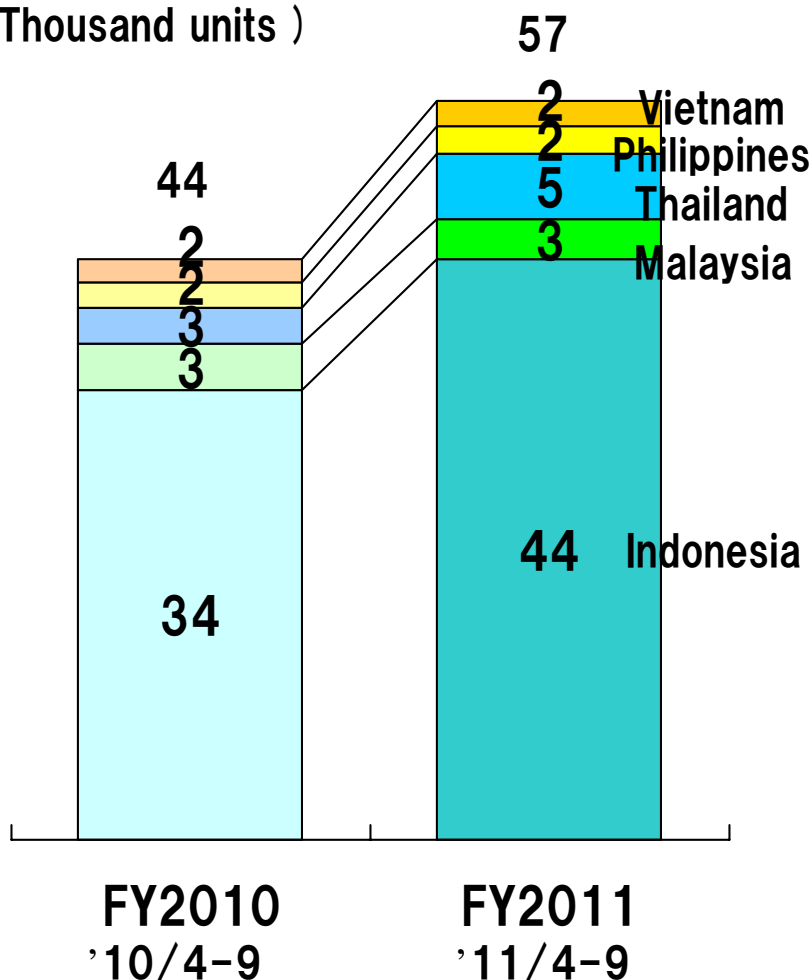
- Chongqing Changan Suzuki 111 thousands (+26.6%)
- Jiangxi Changhe Suzuki 33 thousands (-3.7%)
- Suzuki Motor (China) Investment 2 thousands (-31.3%)



Alto 1000

Domestic sales

(Thousand units)



• Sales in ASEAN 5 countries 57 thousands (+29.3%)

• Indonesia 44 thousands (+29.8%)

• Malaysia 3 thousands (-3.6%)

• Thailand 5 thousands (+72.5%)



Splash



Carry 1.5



Apv

※ASEAN: Total of 5 countries - Indonesia, Malaysia, Thailand, Philippines and Vietnam

	Latest Forecast	Change from previous forecast		Change from FY 2010 result	
		Previous forecast	Change	FY 2010 Result	Change
Interim dividends	7yen	6yen	+ 1yen	6yen	+ 1yen
Year-end dividends	7yen	7yen	0yen	7yen	0yen
Annual dividends	14yen	13yen	+ 1yen	13yen	+ 1yen

FY2011 Second Quarter Financial Results



SOLIO



**GOOD DESIGN
AWARD 2011**



MR wagon



Touch panel audio system

SUZUKI MOTOR CORPORATION



Caution with respect to Forward-Looking Statements

The forward-looking statements mentioned in this document are calculated based on currently available information and assumptions and contain risks and uncertainty.

Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate.
(mainly Yen /US dollar rate, Yen/Euro rate).

[English translation from the original Japanese language document]