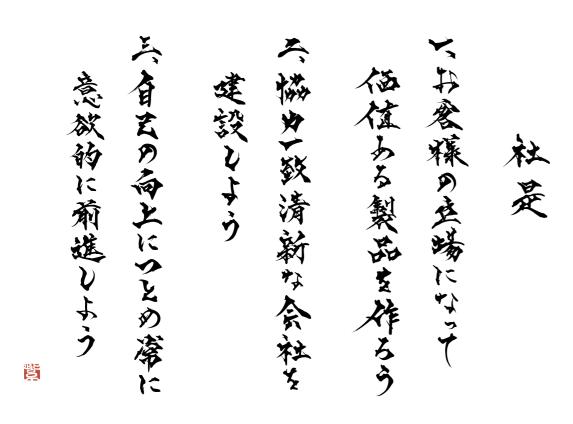


# **CORPORATE PROFILE**

2023-2024







#### **Mission Statement**

- 1. Develop products of superior value by focusing on the customer
- 2. Establish a refreshing and innovative company through teamwork
- 3. Strive for individual excellence through continuous improvement



Representative Director and President Toshihiro Suzuki

Suzuki was founded in 1920 with loom manufacturing as its first business. In 1952, Suzuki entered the motor-vehicle field with the launch of the Power Free 36cc, 2-cycle auxiliary bicycle engine. Since then, Suzuki has contributed to people's comfortable and fulfilling lives by providing user-friendly and affordable products, including automobiles, motorcycles, outboard motors and electric senior vehicles. The Company has expanded its business not just throughout Japan, but also to international markets, providing people worldwide with a "means of mobility." We have continued to make every effort to improve the daily lives of our customers as well as promote economic and social development. In this way, we are now celebrating 103 years in business. We will continue to be conscious of our corporate credo, which begins with "Develop products of superior value by focusing on the customer," and all members of the Suzuki Group will work together to provide valuable products to our customers, with each and every employee working to improve themselves.

#### Suzuki outline

**Company name:** SUZUKI MOTOR CORPORATION

ODate of incorporation: March 1920

©Capital: 138,370 million yen (as of 31 March, 2023)

OPresident: Toshihiro Suzuki

©Employees: 70,012 (Consolidated)

16,550 (Non-consolidated) (as of 31 March, 2023)

ONet sales: 4,641.6 billions of yen (Consolidated)

2,217.1 billions of yen (Non-consolidated) (FY2022)

#### **OMain product line:**

Automobiles, Motorcycles, Outboard Motors,

Electro Senior Vehicles, etc.

#### OHead Office/Plants/Branch Office:

Head Office: Hamamatsu-shi. Shizuoka Kosai Plant: Kosai-shi, Shizuoka Iwata Plant: Iwata-shi, Shizuoka Osuka Plant: Kakegawa-shi, Shizuoka Sagara Plant: Makinohara-shi, Shizuoka Hamamatsu Plant: Hamamatsu-shi, Shizuoka Tokyo Branch Office: Minato-ku, Tokyo

Yokohama R&D Center: Yokohama-shi, Kanagawa Marine Technical Center: Kosai-shi, Shizuoka

#### **Subsidiaries** and affiliates:

(as of 31 March, 2023)

Subsidiaries: 120 companies (54 in overseas, 66 in domestic)

Affiliates: 32 companies

#### Overseas subsidiaries:

Maruti Suzuki India Limited (India) Pak Suzuki Motor Co., Ltd. (Pakistan) Magyar Suzuki Corporation Ltd. (Hungary) Pt Suzuki Indomobil Motor (Indonesia) Suzuki Motor (Thailand) Co., Ltd. (Thailand)

Suzuki Deutschland GmbH (Germany) and other companies

#### Domestic subsidiaries:

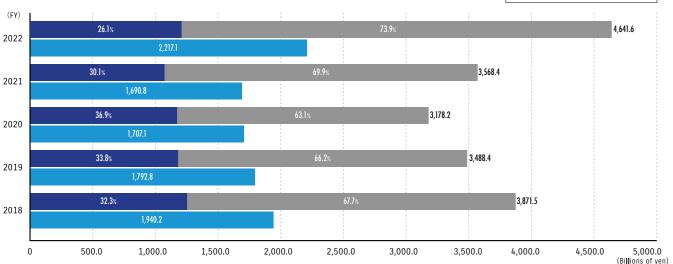
Suzuki Auto Parts Mfg. Co., Ltd. Suzuki Transportation & Packing Co., Ltd.

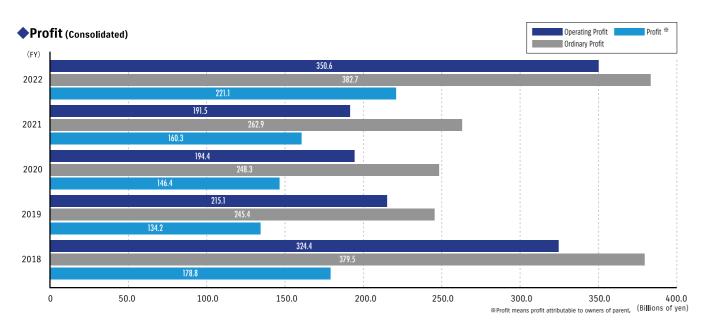
Consolidated

Non-Consolidated

Suzuki Business Co., Ltd. and other companies

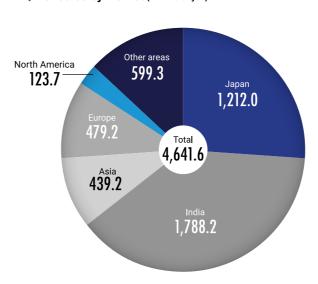
## ◆Net sales

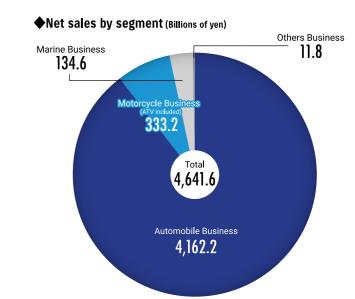


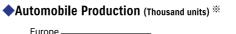


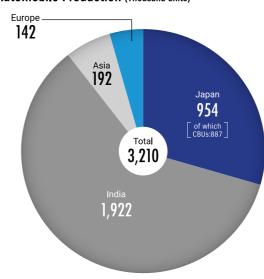
#### Results (FY2022)

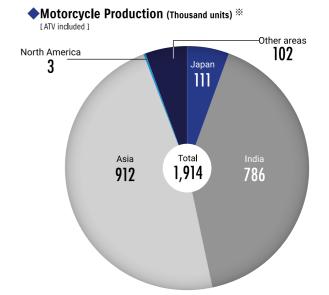
#### ◆Net sales by market (Billions of yen)





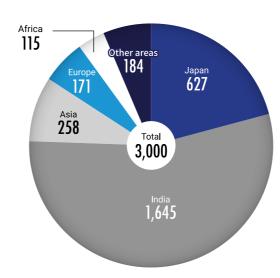




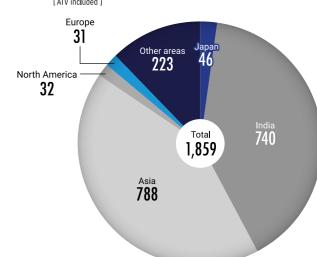


\*\*Production in Japan: CBU+complete knocked-down (CKD) units. Overseas production: line-off units at overseas plants (excluding CKD units from Japan)

#### ◆Automobile Sales (Thousand units)



#### ◆Motorcycle Sales (Thousand units) [ ATV included ]



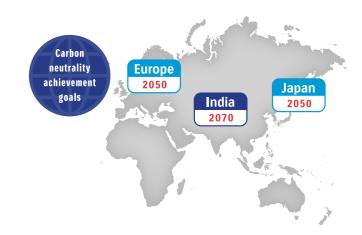
04

#### Suzuki's Growth Strategy for FY2030

On 26 January, 2023, Suzuki held a briefing on its Growth Strategy for FY2030. With the motto to deliver "value-packed products" by focusing on the customer, Suzuki will carry out its unique Growth Strategy for FY2030 by operating under the principle of manufacturing "Sho-Sho-Kei-Tan-Bi (Smaller, Fewer, Lighter, Shorter, Beauty)," "Lean Management" which emphasizes flexibility, agility, and the challenging spirit, and the "Three Actuals" principle, which omits impracticality and focuses on the actual place, thing, and situation.

#### Carbon neutrality

Based on the target date set by each government, Suzuki aims to achieve carbon neutrality in Japan and Europe by 2050 and in India by 2070.



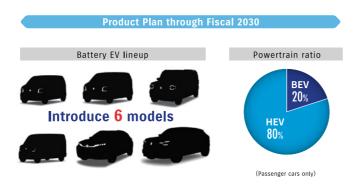
#### **Products**

#### **Automobiles**

We will develop the right EV for the right person in the right place to meet customer needs and usage styles.

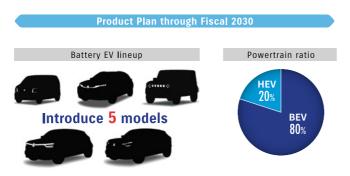
#### Japan

6 battery EV models to be launched by FY2030.



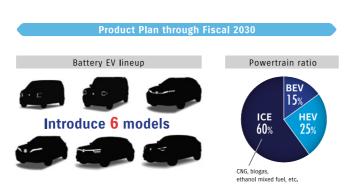
#### Europe

5 battery EV models to be launched by FY2030.



#### India

6 battery EV models to be launched by FY2030.



#### Motorcycles

For small and mid-sized motorcycles, we will introduce battery EV launch 8 models by FY2030 with a battery EV ratio of 25%.

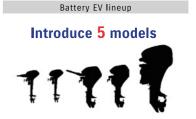
For large motorcycles, we are considering adopting carbon neutral fuels.

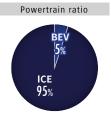
# Product Plan through Fiscal 2030 Battery EV lineup Powertrain ratio Introduce 8 models Ice 75%

#### **Outboard motors**

For small outboard motors, we will introduce battery EV launch 5 models by FY2030 with a battery EV ratio of 5%. For large outboard motors, we are considering adopting carbon neutral fuels.

#### Product Plan through Fiscal 2030





#### New electric mobility

We will take on the challenge of small mobility which supports our lives in new market segments created by the diversification of customer needs and changes in the environment.



# Manufacturing Suzuki will challenge to achieve carbon neutrality of domestic plants in FY2035. Carbon neutrality of domestic plants FY2035

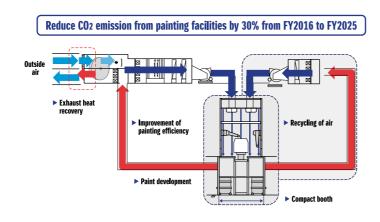
Suzuki Smart Factory Creation >

We are promoting the Suzuki Smart Factory Creation by drawing out how manufacturing should be in FY2030, so that we continue to become a company that secures people's means of mobility worldwide. By combining Suzuki's principle of manufacturing "Sho-Sho-Kei-Tan-Bi (Smaller, Fewer, Lighter, Shorter, Beauty)" with digitalization, we will optimize, minimize, and simplify the flow of data, things, and energy. Through these initiatives, we will become lean and tackle for carbon neutrality.

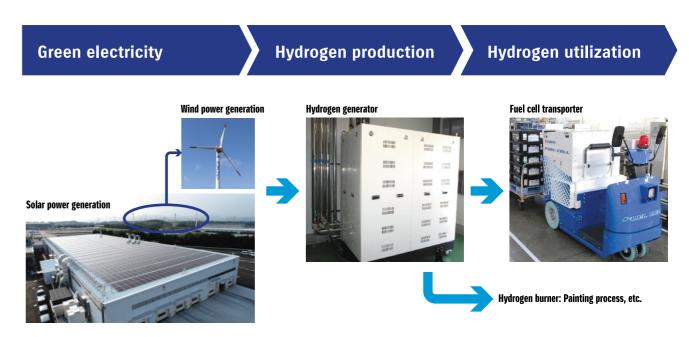
# "Sho-Sho-Kei-Tan-Bi" Promote digitalization Conduct wasteless business operations Increase product value Procurement Marketing

#### Initiatives by domestic plants >

At the Kosai Plant, which is Suzuki's largest production hub in Japan, efforts are made to reduce CO2 emission of painting facilities by 30% through renewal of painting facilities and improvement of painting technologies for efficient and optimal use of energy.

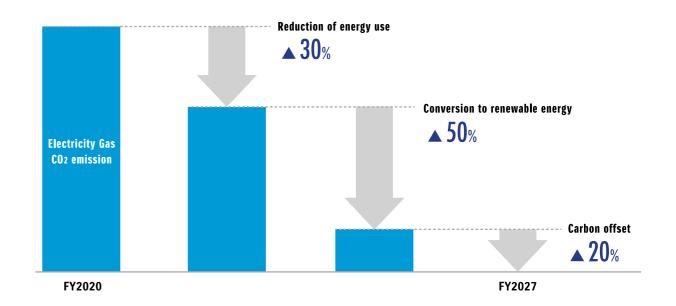


The plant also produces green hydrogen from renewable energies including solar power generation. The hydrogen is utilized for verification test of fuel cell transporter, which started from the end of 2022.



At the Hamamatsu Plant, which is the motorcycle production hub, through reduction of energy use and conversion into renewable energy including the expansion of solar power generation facilities, the plant will now target to achieve carbon neutrality in FY2027, earlier than its initial target of 2030. By utilizing the know-hows earned at the Hamamatsu Plant to other plants, we will make initiatives to achieve carbon neutrality of all domestic plants in FY2035.

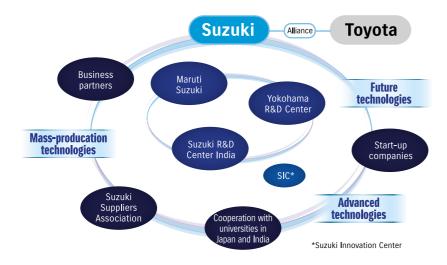




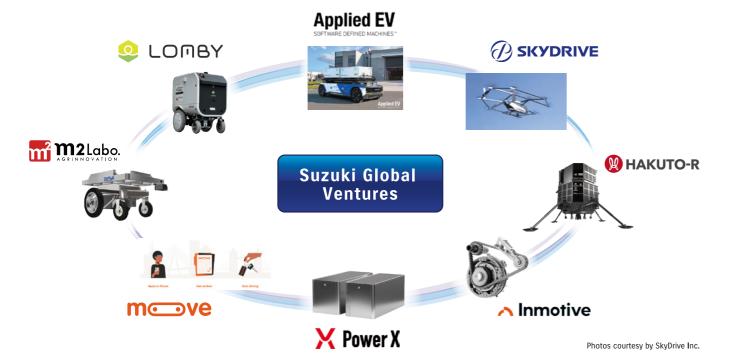
#### R&D structure and cooperation with outside partners >

Suzuki headquarters, Yokohama R&D Center, Suzuki R&D Center India, and Maruti Suzuki will cooperate for efficient development by sharing the development in each field of future technologies, advanced technologies, and mass-production technologies. Also, the Suzuki Innovation Center is exploring new connections and innovations for Suzuki to thoroughly take root in India. We will enhance our manufacturing strength by also cooperating with outside partners including start-up companies, Suzuki Suppliers Association, and cooperation with universities in Japan and India.

We will deepen our cooperation relationship with Toyota Motor Corporation while continuing to be a competitor, and aim for sustainable growth and conquer various issues surrounding the automobile industry.



The Suzuki Global Ventures, a corporate venture capital fund established in 2022, is accelerating the co-creation activities with start-up companies by exceeding the framework of each company and their conventional businesses.



#### R&D expenses, capital expenditures >

We will invest ¥2 trillion in R&D expenses and ¥2.5 trillion in capital expenditures, a total of ¥4.5 trillion by FY2030. Of the ¥4.5 trillion, ¥2 trillion will be electrification-related investments, of which ¥500 billion will be battery-related investments.

¥2 trillion is planned to be invested for R&D expenses in areas including carbon neutrality such as electrification and biogas, as well as autonomous.

¥2.5 trillion is planned to be invested for capital expenditures in facilities including construction of BEV battery plant and renewable energy facilities.

#### Investment of resources from FY2023 to FY2030

#### **R&D** expenses

#### ¥2 trillion

#### Carbon neutrality, software

- ► Electrification, cow dung biogas business
- ► Automated driving, advanced safety technologies

#### Capital expenditures ¥2.5 tr

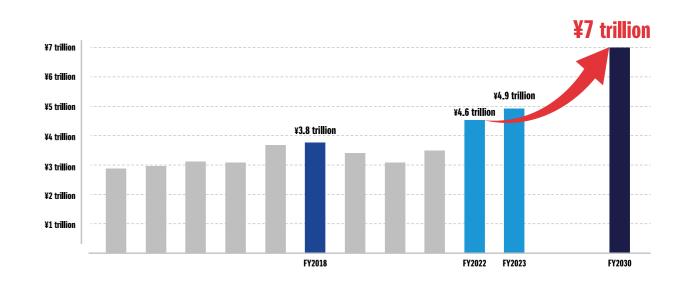
#### ¥4.5 trillion

(Of which, electrification-related investment: ¥2 trillion (including batteries-related investment: ¥0.5 trillion))

- ► Construction of battery EV plant
- ► Renewable energy facilities

#### Net sales target

Consolidated net sales forecast for FY2022 is ¥4.6 trillion. We would like to grow in line with the emerging countries by contributing to their growth. We will challenge to double. We continue to challenge ourselves to achieve sales of ¥7 trillion in FY2030.



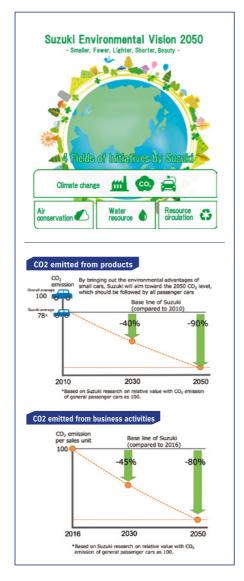


#### Suzuki Environmental Vision 2050

#### - Smaller, Fewer, Ligter, Shorter, Beauty —

Suzuki Motor Corporation has announced a long-term vision toward tackling environmental issues, the Suzuki Environmental Vision 2050, which presents the ideal appearance of the company in 2050, as well as the Milestone 2030 toward realizing the vision. Based on the "smaller, fewer, lighter, shorter, and beauty" concept, Suzuki will aim to realize our ideal future which makes environmental impact from our business activities smaller and fewer, makes environmental load lighter, shortens the time to tackle various environmental issues,

		th bountiful and beautiful.	to tackie valious environmental is
		<b>Milestone 2030</b> (By2030)	Environmental Vision 2050 (By2050)
1. Climat	CO <sub>2</sub> emitted from products	Reduce CO <sub>2</sub> emitted from new automobiles by 40% in Well-to-Wheel* base compared to FY2010	Reduce CO <sub>2</sub> emitted from new automobiles by 90% in Well-to-Wheel base compared to FY2010
1. Climate change	CO <sub>2</sub> emitted from business activities	Reduce CO <sub>2</sub> from business activities by 45% in base unit per sales unit compared to FY2016	Reduce CO <sub>2</sub> from business activities by 80% in base unit per sales unit compared to FY2016
2.	Air conservation	Reduce use of fossil fuel in business activities and expand use of renewable energies Contribute in improving air-pollution in each country/region by promoting development of clean products Reduce volatile organic compounds (VOC) from manufacturing and products	Minimize air-polluting substances emitted from business activities and products
3. 1	Nater resource	Implement reduction of water withdrawal and purification of discharged water at all manufacturing sites through specifying water risks surrounding Suzuki	Realize use of sustainable water resources through minimizing load or water environment
	Resource circulation	Globally expand automobile recycling system     Promote recycling, rebuilding, and reusing of secondary (rechargeable) batteries used for propulsion of electric vehicles     Mitigate waste discharge amount at global manufacturing sites     Reduce plastic packaging materials	Promote reduction, recycle, and prope treatment of wastes from manufacturing activities and products through globall expanding recycling technologies and systems developed in Japan
	*Well-to-Wheel:	A method in considering CO <sub>2</sub> emitted from excavating in addition to CO <sub>2</sub> direct	g and refining fuel as well as in generating electric



in addition to CO<sub>2</sub> directly emitted from the tailning of vehicles upon driving

SUZUKI CLEAN OCEAN PROJECT

On the occasion of the 10th year of our continuous activities to clean up the waterside in 2020, we have reviewed what we can do to newly determine our direction, and started the SUZUKI CLEAN OCEAN PROJECT, as a new initiative focusing on marine plastic waste. The project includes the following commitments based on our previous efforts.

#### [Project1.] Clean-Up the World Campaign

In 2022, the cumulative number of participants since the start of the activity exceeded 13,000!

#### [Project2.] Reduce Plastic Packaging

In March 2023, the amount of plastic reduced since the start of this activity reached 34.5 tons!





Outboard motor installed with Micro-Plastic Collecting Device

#### [Project3.] Collect Marine Micro-plastic Waste

Marine plastic waste has become a significant environmental issue in the recent years since a huge amount of such wastes has not been collected properly and flow into the ocean. They are then broken down into micro-plastic under the natural environment and their impact on the ecological system is also becoming a concern. Therefore, Suzuki developed the world's first microplastic collecting device that can be attached to an outboard motor\*. Through this device, micro-plastic waste around the water surfaces can be collected just by running the outboard motor. In this way, Suzuki will pursue the marine brand slogan, "THE ULTIMATE OUTBOARD MOTOR" from the environmental aspect as well, while gaining the sympathy of our customers. This device has been installed as standard equipment on some outboard motors since July 2022. \* As of October 1, 2020, according to Suzuki research.

#### CSR Initiatives by Overseas Group Companies

#### India: Maruti Suzuki India Limited **Educational support**

The company has set up school in Sitapur, Guiarat in partnership with Podar Education Network to provide quality education to children of Hansalpur, Becharaji and other near by villages.





#### Austria: Suzuki Austria Automobil Handels GmbH

#### Tree planting activities

The company works to protect its forests by planting as many seedlings as the number of vehicles sold in 2022. Climate change has had a considerable impact on nature, causing damage such as the growth of wood-eating insects and the death of trees. We continue to work to grow forests on these damaged forests.



#### South Africa: Suzuki Auto South Africa (Pty.) Ltd.

#### Support for obtaining a driving license

The company supports young people in obtaining driving licenses, which is advantageous for employment. Since 2021, the company has supported a driving school program that allows students to take lessons on a Suzuki S-Presso donated by our company and obtain a driving license free of charge. To date, 66 young people have obtained a driving license.



#### SUZUKI Foundation

SUZUKI Foundation was established in 1980, as one of the commemorations of the company's 60th anniversary. Foundation offers subsidies to higher academic institutions and research organizations for studies in various fields, as well as sponsoring major international academic symposia. In commemoration of the 40th anniversary of the foundation, we are actively developing activities such as establishing the "Yaramaika Grand Prize / Special Award" as a prominent project.



Outline (as of 31 March, 2023) Name of foundation : SIJ7IJKI Foundation Location : Minato-ku. Tokyo

Chairman · Toshihiro Suzuki (Representative Director and President of Suzuki Motor Corporation)

Asset :11.111 million ven Number of subsidies: 2,037 Total amount of subsidies: 2.577 million ver

#### ◆ SUZUKI Education & Culture Foundation

In October 2000, SUZUKI Education & Culture Foundation was established as a commemorative activity for the 80th anniversary of the foundation of Suzuki Motor Corporation. The foundation performs various activities, such as educational support through the supply of scholarship to the youth having difficulties in concentrating on their study for financial reason, support for special-needs school and support provided for sport activities for young people for the development of the youth.



Outline (as of 31 March, 2023) Name of Foundation SUZUKI Education & Culture Foundation Location : Hamamatsu-shi, Shizuoka

Chairman · Toshihiro Suzuki (Representative Director and Presiden

Asset : 4 734 million ven

Total amount of subsidies: 682 million ver



#### Track and field training program

Aiming to train athletes who can compete in international competitions such as the Olympics and the World Championships, the Suzuki Athlete Club has been producing Japanese national athletes for the past four consecutive Olympics from 2004 (Athens) to 2016 (Rio de Janeiro). The top-level athletes including the Olympians who are active inside and outside of Japan cooperate in track and field training program and lectures held in various regions. Based on their own experience, they contribute to the popularization and development of track and field in Japan, as well as enhancement of children's physical strength. The Suzuki Athlete Club will continue the activities to awaken children's interests in track and field, as well as emotions and dreams gained through sports.



#### **♦** Suzuki Plaza

The Suzuki Plaza is an exhibition facility opened in April 2009 to introduce Suzuki's history and manufacturing spirit to the public. Visitors can see many of our products since our foundation including looms, motorcycles, and automobiles that had been developed with the times, and the current automobile manufacturing process from development to production.



#### **Domestic base**

Suzuki delivers "value-packed products" to customers all over the world through the thorough implementation of "Sho-Sho-Kei-Tan-Bi" (Smaller, Fewer, Lighter, Shorter, Beauty), which represents the basis of Suzuki's manufacturing.

Aiming to create "value-packed products," Suzuki constantly pursues "new values" that the company should create with a rich sensibility, and challenges new technologies to realize them as we move toward a new era and a changing society. Our factories are also constantly working to make improvements toward enhancing productivity, meeting strict quality control, and achieving carbon neutrality.



HEAD OFFICE Business: Head office affairs Address: 300 Takatsuka-cho, Chuo-ku, Hamamatsu-shi, Shizuoka



2 Yokohama R&D Center



3 Marine Technical Center



4 Ryuyo Proving Ground & Subsidiary Companies



(Hokkaido)



#### 6 KOSAI PLANT

- Operation: Production of mini passenger cars, mini commercial vehicles, compact passenger cars and automobile engines, outboard motors and motorized wheelchairs.
- Address: 4520 Shirasuka, Kosai-shi, Shizuoka
- Production model: Alto, WagonR, DF350A(Outboard motors), etc.

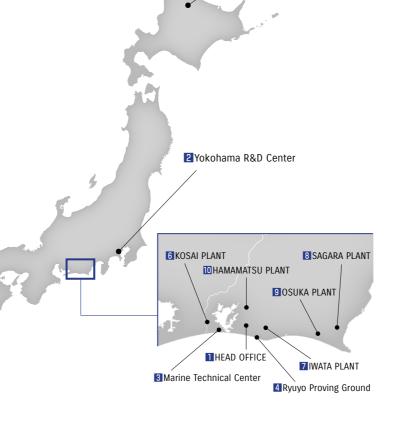


#### **B**SAGARA PLAN

Operation: Production of compact passenger cars and automobile engines, foundry and machining of engine components.

5 Shimokawa Proving Ground

- Address: 1111 Shirai, Makinohara-shi, Shizuoka
- Production model: Swift, Solio, etc.





#### **7**IWATA PLANT

- $\blacksquare$  Operation: Production of mini passenger cars and mini commercial vehicles.
- Address: 2500 Iwai, Iwata-shi, Shizuoka
- Production model: Every, Carry, etc.



#### **9**OSUKA PLANT

- Operation: Foundry of parts
- Address: 6333 Nishiobuchi, Kakegawa-shi, Shizuoka



#### **10**HAMAMATSU PLANT

- Operation: Production of motorcycles and motorcycle engines, testing and assembly of motorcycles.
- Address: 8686 Miyakoda-cho, Hamana-ku, Hamamatsu-shi, Shizuoka Production model: Hayabusa, V-STROM 1050, etc.



Development

Automobi Productio

Developmen and Producti





**\$ SUZUKI** , the quality global brand name recognized around the world.

User-friendly and high-quality Suzuki products are favoured by customers of each country and area worldwide.



**™**MAGYAR SUZUKI CORPORATION LTD. (Hungary)



25SUZUKI PHILIPPINES INC. (Philippines)



31PT SUZUKI INDOMOBIL MOTOR (Indonesia) CIKARANG PLANT





22 MARUTI SUZUKI INDIA LIMITED (India) GURGAON PLANT



34 SUZUKI MOTORCYCLE INDIA PRIVATE LIMITED (India)



32 MARUTI SUZUKI INDIA LIMITED (India) MANESAR PLANT



BDPAK SUZUKI MOTOR CO., LTD. (Pakistan)



27SUZUKI MOTOR (THAILAND) CO., LTD. (Thailand)





30 VIETNAM SUZUKI CORP. (Vietnam)

	automobiles	motorcycles	outboard motors
SUZUKI MOTOR USA, LLC. (USA)		*	
2 SUZUKI MARINE USA, LLC. (USA)			*
3 SUZUKI CANADA INC. (Canada)		*	*
4 SUZUKI MOTOR DE MEXICO, S.A. DE C.V. (Mexico)	*	*	*
5 SUZUKI AUSTRALIA PTY. LTD. (Australia)	*	*	*
6 SUZUKI NEW ZEALAND LTD. (New Zealand)	*	*	*
SUZUKI MOTOR (CHINA) INVESTMENT CO., LTD. (China)		*	*
8 SUZUKI FRANCE S.A.S. (France)	*	*	*
SUZUKI ITALIA S.P.A. (Italy)	*	*	*
SUZUKI DEUTSCHLAND GmbH (Germany)	*	*	*
IIISUZUKI GB PLC (U.K.)	*	*	*
IZSUZUKI AUSTRIA AUTOMOBIL HANDELS GmbH (Austria)	*	*	
SUZUKI MOTOR IBERICA S.A.U. (Spain)	*	*	
14 SUZUKI MOTOR POLAND SP. Z.O.O. (Poland)	*	*	*
ISUZUKI AUTO SOUTH AFRICA (PTY.) LTD. (South Africa)	*	*	*

**Major Overseas Sales Subsidiaries and Affiliates** 

Major Overseas Assembly Plants	<b>★</b> S	iales $\bigcirc$ P	roduction
	automobiles	motorcycles	outboard motors
SUZUKI MANUFACTURING OF AMERICA CORP. (USA)		(ATV)	
SUZUKI MOTOR DE COLOMBIA S.A. (Colombia)		○★	*
MAGYAR SUZUKI CORPORATION LTD. (Hungary)	○★	*	*
SUZUKI EGYPT S.A.E. (Egypt)	0		
TOYOTA TSUSHO MANUFACTURING GHANA CO. LIMITED (GHANA)	0		
IJINAN QINGQI SUZUKI MOTORCYCLE CO., LTD. (China)		○★	
ZJIANGMEN DACHANGJIANG GROUP CO., LTD. (China)		○★	
CHANGZHOU HAOJUE SUZUKI MOTORCYCLE CO., LTD. (China)		○★	
TAILING MOTOR CO., LTD. (Taiwan)		○★	
SUZUKI PHILIPPINES INC. (Philippines)	*	○★	*
SUZUKI THILAWA MOTOR CO., LTD. (Myanmar)	○★	*	
SUZUKI MOTOR (THAILAND) CO., LTD. (Thailand)	○★		
THAI SUZUKI MOTOR CO., LTD. (Thailand)		○★	○★
CAMBODIA SUZUKI MOTOR CO., LTD. (Cambodia)	*	○★	
OVIETNAM SUZUKI CORP. (Vietnam)	○★	○★	
PT SUZUKI INDOMOBIL MOTOR (Indonesia)	○★	○★	*
<b>⊉</b> MARUTI SUZUKI INDIA LIMITED (India)	○★		
SUZUKI MOTOR GUJARAT PRIVATE LIMITED (India)	0		
SUZUKI MOTORCYCLE INDIA PRIVATE LIMITED (India)		○★	
5PAK SUZUKI MOTOR CO., LTD. (Pakistan)	○★	○★	*
		As of 31 M	arch, 202

#### **Domestic automobile business**

#### "Small cars for a big future."

Suzuki has consistently pursued the making of small cars since the launch of the mini vehicle "Suzulight" in 1955. The "Alto", which was released as a practical mini car and was a hit mainly for women, the "Wagon R", which pioneered a new genre of mini wagons, and the compact car "Swift", which has been highly acclaimed in the world. Suzuki's products, which are made by packing the small car technologies of Suzuki, are favored all over the world. We also provide our customers with services through our distributors and dealers throughout Japan to ensure that they can continue to ride these products safely and securely.



























#### **Domestic automobile business (Distribution)**







rice factory

Showroom

Store appearance

#### Welfare equipment · Industrial machines & tools

# Suzuki's technology contributes to society through welfare equipment and industrial machines & tools.

The technologies that we have accumulated in our development of motorcycles and automobiles have been applied multi-directionally through innovative ideas. We contribute to society by developing welfare equipment such as electro senior vehicles and motorized wheelchairs, and industrial machines and tools using our ultrasonic technology.

AUH30





#### Other business

# Suzuki is also engaged in a wide range of life and automobile related service businesses through its subsidiary Suzuki Business Co., Ltd.

#### Real estate division

Land development and sales, planning and sales of condominiums, rental store development and leasing, real estate leasing and sales brokerage, solar power, industrial park development

#### Housing division

SUZUKI HOUSE (Full-scale housing, small housing, etc.) construction and sales, home remodeling, and contract for solar power generation installation

#### Automotive parts & accessories division Planning, development and sales of motorcycle and automobile supplies,

product sales management and sales of various events

#### Petroleum division

Gas station, general LP gas, factory fuel, lubricating oil, gas sales, etc

#### Specialty sales division

Import and sales of various domestic and foreign products such as wine and honey, sales of Nihon trim water conditioner, sales of communication equipment such as mobile phones, smartphones, tablets, satellite phones, etc., and travel business (travel agency)

#### Insurance division

Insurance agency for non-life insurance and life insurance

#### Office cleaning division

Building management, production equipment cleaning, cleaning management painting, weeding, logging, etc.

#### Golf Division

Operation of "Inasa Golf Club





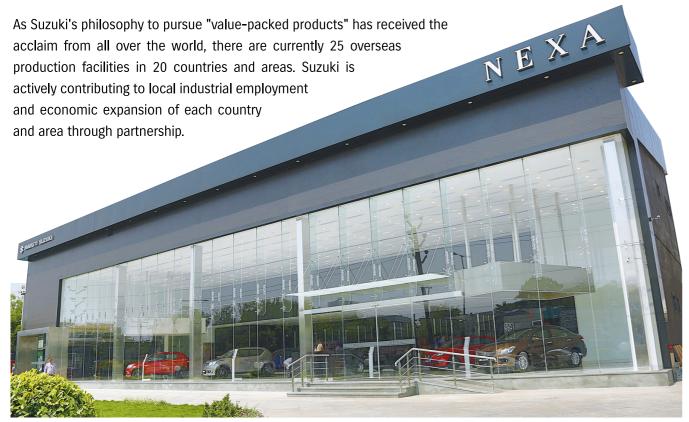
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Kosai Gas station

# Pleasure of making and using Suzuki products. People's smiles across the world are the proof of trust.



NEXA showroom : India (MARUTI SUZUKI INDIA LIMITED)



Ceremony to celebrate Gujarat plant's cumulative production of 2 million vehicles in 2022 : India (SUZUKI MOTOR GUJARAT PRIVATE LIMITED)



World Press Test Ride [V-STROM 800DE]



in 2020 : Thailand (THAI SUZUKI MOTOR CO., LTD.)

India (MARUTI SUZUKI INDIA LIMITED)



Hungary (MAGYAR SUZUKI CORPORATION LTD.)

#### **Major manufacturing models (overseas)**



BALENO : India (MARUTI SUZUKI INDIA LIMITED)



CELERIO: India (MARUTI SUZUKI INDIA LIMITED)



S-CROSS: Hungary (MAGYAR SUZUKI CORPORATION Ltd.)



ERTIGA : Indonesia (PT SUZUKI INDOMOBIL MOTOR)



SATRIA F150 : Indonesia (PT SUZUKI INDOMOBIL MOTOR)



V-STROM 250SX : India (SUZUKI MOTORCYCLE INDIA PRIVATE LIMITED)



BURGMAN STREET 125EX : India (SUZUKI MOTORCYCLE INDIA PRIVATE LIMITED)



GSX250R : China (CHANGZHOU HAOJUE SUZUKI MOTORCYCLE CO., LTD.)



KINGQUAD 750AXi 4x4
Power Steering Special Edition : USA
(SUZUKI MANUFACTURING OF AMERICA CORP.)



DF30A / DF25A : Thailand (THAI SUZUKI MOTOR CO., LTD.

#### **Motorcycle business**

#### "For motorcycle enthusiasts around the world, we make and deliver our products that could bring them free and enjoyable life".

As our passion goes, we develop and realize our products by optimizing various functions required not only for daily use but also for fun riding in addition to pursuing basic performance, "Run, Turn and Stop". This is how Suzuki's product planning, development and engineering technologies are built in each product.

From Suzuki's flagship supersport models to its commuter scooters, though each road, rider, and usage vary, they are all Suzuki products that are produced and distributed with passion and confidence of each employee. Every single unit of our products is engineered with the technologies and the craftsmanship spirit of Suzuki.



Hayabusa 25th Anniversary Model'

The image depicts a professional rider on a closed course and includes an optional accessory















#### **Marine business**

#### **Enriching your marine life as ever.**

Since starting the outboard motor business in 1965, Suzuki has continued to develop new technologies with passion. The technological prowess cultivated through these efforts has earned the company a high reputation around the world, winning NMMA Innovation Award many times, one of the world's highest honors in marine technology.

Under the slogan of "THE ULTIMATE OUTBOARD MOTOR," Suzuki will continue to provide outboard motors with outstanding durability & reliability, performance, ease & comfort, and ecology & economy, utilizing innovative industry-leading technologies. We are also preparing for a decarbonized society in order to realize the "ultimate marine brand" that is beneficial to the world.







## th ANNIVERSARY

#### It has been a hundred years of feeling nothing less than the deepest gratitude.



If the customer needs something, do whatever we can to respond We can do anything if we work hard.

Michio Suzuki, Founder

15 March, 2020 Thanks to everyone's support, Suzuki Motor Corporation now celebrates its 100th anniversary.

It was on 15 March, 1920. Suzuki Loom Manufacturing Company was founded by Michio Suzuki. We have expanded our business from looms to motorcycles, automobiles, outboard motors, ATV's and others, always adapting to the trend of the times as well as domestic and global markets, and evolved into a company supporting the lives of a variety of people worldwide.

Hundred years of Suzuki. It was a hundred years of being propped up by the patronage and support of customers. We will never forget our feeling of

gratitude, and always cherish the philosophy inherited from the founder, Michio Suzuki, "to deliver products of superior value by focussing on the customer," on which our craftsmanship is based.

We will continue to take on the challenges of manufacturing, in order to provide exciting products that deliver greater "ease of use," "fun" and "amazement" to people throughout the

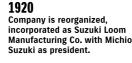
With gratitude for our customers. Suzuki's challenges will continue.

### **Corporate establishment**

1920

1909 Michio Suzuki founds Suzuki Loom Works in Hamamatsu.

Prefecture, Japan





1954

1950s

Company changes its name to Suzuki Motor



1958 Suzuki adopts the mark as its corporate



1964

**Ryuvo Proving** 

1962

Suzuki adopts

assembly in Thailand. (First motorcycle plant outside Japan)

1967

1966

Suzuki adopts

1967 Iwata Plant is built as the first automobile exclusive production plant in Iwata Shizuoka, Japan.

Thai Suzuki Motor Co..

Ltd. is established for

1969

built for

Toyama Plant is

Oyabe, Toyama,



1970s

Osuka Plant is built for foundry operations in Ogasa, Shizuoka, Japan.



1971

Toyokawa Plant is built for production of medium-size Tovokawa, Aichi, Japan,



**←** 1975

Started the first overseas assembly . automobiles in Pakistan.

1979 Toyokawa Outboard Motor

**Loom Manufacturing** 

1929 SALON Loom

> 1930 SUZUKI Started



1961

Loom business is separated to Suzuki

1986

Plant started production.

End of production

#### Motorcycle

1954

125cc,



1952 Suzuki enters the field with the launch of the Power Free 36cc, auxiliary bicycle engine.



tomobile

1971 GT750 750cc motorcycle debut



1936

Suzuki begins research

on automobiles

Development of automobiles suspended due to the effects of World War II.



1955 Suzulight 360cc, mini vehicle debuts, helping to usher in Japan's mini

1961 Suzulight Carry 360cc, lightweight truck



1970 Jimny (LJ series) 1979 Alto 550cc, mini vehicle debuts

Marine, etc.



1965 Suzuki enters the outboard motor field with the launch of D55



Motor Chair 7600 motorized wheelchair

24

1974 Suzuki enters the housing field.





